

MARK JERSON CRUZ

Immigration Consultant/Sales Executive



OBJECTIVE

To be affiliated with a progressive company where I can make substantial contribution of my knowledge, creative insights, leadership and development in accordance to my abilities that can help pursue my career. To further enhance my knowledge, to be more assertive by accepting challenges and do other task as an additional skill and to be more aggressive and matured in handling it.

PROFILE

Birthdate: July 14, 1986
Age: 35
Gender: Male
Nationality: Filipino
Civil Status: Married
Religion: Christian Catholic
Height: 5' 9"
Language: English, Tagalog

CONTACT

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Address: Bur Dubai, Dubai, UAE
Email: mjbcruz0714@gmail.com

REFERENCE

Available upon request

EDUCATION

Bachelor of Science in Hotel and Restaurant Management
June 2008 – April 2012
St. Clare College of Caloocan Metro Manila Philippines

Bachelor of Science in Computer Science
June 2005 – April 2007
STI College Munoz Metro Manila Philippines

WORK EXPERIENCE

Steadfast Services UAE - Immigration Consultant/Sales Executive
Millenium Plaza Hotel, Shiek Zayed Road, Dubai UAE
February 2021– Present

- Explain products or services and prices, and answer questions from customers.
- Record video advertisements for social media promotions.
- Schedule appointments for sales representatives to meet with prospective customers or for customers to attend sales presentations.
- Conduct client or market surveys to obtain information about potential customers.
- Deliver prepared sales talks, reading from scripts that describe products or services to persuade potential customers to purchase a product or service.

Laduree French Spirit Sweets LLC - Demi Chef de Partie
February 2017 – January 2021
The Dubai Mall, Dubai UAE

Call2Connect Solutions Inc – Call Center Agent/Sales Representative
October 2014 – November 2016
Makati City Philippines

SM Department Store Tribal Jeans (Retail Sales) – Sales Representative
June 2012 – September 2014
SM City Fairview Quezon City, Philippines

SKILLS

Strong Communication Skills
Computer Literate
Works well under pressure
Possess strong analytical and problem solving skills
Team player, hardworking and patient.
Positive attitude towards work.
Customer Service

HOBBIES

Web Browsing	Watching Videos
Playing Basketball	Listening to Music
Playing Mobile Games	Cooking