



Aditya Chopra

Replenishment Analyst

✉ aditya.chopra1510@gmail.com

☎ +91-7388488934

📍 Bangalore, India

in [linkedin.com/in/aditya-chopra-a785b316a](https://www.linkedin.com/in/aditya-chopra-a785b316a)

SKILLS

Microsoft Office

Business Analytics

Micro strategy

MY SQL

Digital marketing

Project Management

Problem Solving

Entrepreneurial approach

Retail Management

Customer & Market Research

Team Building & Leadership

JDA

LANGUAGES

English



Hindi



WORK EXPERIENCE

Replenishment Analyst Hudson's Bay Company

09/2020 - Present

Bangalore, India

Achievements/Tasks

- Coordinate with the Canadian Planner, buyers and vendors to streamline the ordering process by replenishing the right quantity of product in the right stores and E-com considering different variables like vendor lead time, service levels, Vendor Forecast .
- Monitoring on an average \$ 2,000,000 daily SOQ and sales patterns for making future replenishment strategies accordingly.
- Develop store and E-com specific distribution plans based on the sales, trends, monthly OTB, Out of stock and seasonal needs of the particular store.
- Identifying sales pattern in different store and E-com and adjusting future allocation. Handle divisional sales report with various KPI.
- Coordinating with planning team to boost the SKU's.
Conducting significant research on assisting the inventory need and insure the stock goals.

AWARD & ACHIEVEMENTS

- Appreciation letter from outlook magazine being the top achiever.
- Best Inter award from Decathlon.
- Appreciation letter and Award from modern food being the top achieving team.

EDUCATION

MBA

Lovely Professional university

2018 - 2020

B. Com

Allahabad University

2015 - 2018

INTERNSHIP

- Outlook magazine as a business developer. 04/2019 - 06/2019
- Decathlon as an inventory analyst. 12/2019 - 01/2019
- Modern Food as a business Strategy analyst. 08/2018 - 09/2018

CERTIFICATION

- Excel 2016 Essential training.
- Business analysis
- Social Media Marketing with Face book and Twitter.
- Social Media Marketing Foundation. Digital Marketing (SEO, Google Ads, Google analytics etc.)
- Google Analytics
- Google Digital Unlocked