

# Fathi Mohamed

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## ▼ Objective

I have experience more than seven years in sales and marketing have added so much to all the companies and shops that worked out also worked in the field of customer service, the fully aware of how to deal with customers and optimization of the service provided to each customer any were requirements happiest always work in this field because it gives me the opportunity to development of myself and work on the show workplace best picture was possible to satisfy all customers.

## ▼ Career Highlights

- Capable of attaining self - training and knowledge on various new sales approaches, marketing and sales negotiation.
- The ability to deal with all the modern accounting systems and portability of learning more so I can provide assistance in the development of my company.
- I can work in any environment work under pressure and I add everything needed to my company to promote and develop what is the benefit of the company.

## ▼ KEY SKILLS

- Persistent but ethical approach towards winning new clients.
- Professional personal appearance.
- Actively supporting colleagues and managers.
- Can quickly understand and evaluate complex information.
- Able to connect with customers to building loyalty.
- Ability to handle a high volume of customer enquiries whilst providing high quality
- Identifying customer needs and responding to them quickly.
- Ability to close sales.
- Call center experience.
- Accurate and precise math skills.
- Highest standards of accounting accuracy and precision.
- Familiar with a wide range of accounting software.
- Can effectively communicate via emails, and phone-calls.
- Identifying customer needs and responding to them quickly.
- Team Building & Supervision, Motivation, Communication, Decision Making, Time Management.
- Respect for deadlines and time value
- Ability to understand and accommodate the work requirements.
- Able to handle the work under stress.

## ▼ Computer Skills

- Excellent knowledge of Internet and searches
- Very Good knowledge of Microsoft office

## ▼ Languages Skills

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- Arabic: Mother Tongue
- English: Excellent

## ▼ Experience

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- Sales Executive At ABDULSAMAD AL QURAISHI ( Kuwait,Dubai Mall,JBR,LAMER ) (2015-2017)
- Sales Executive & Store in charge At TAIF AL EMARAT ( MOE,MCC,DCC ) (2017- NOW)

## ▼ Education

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- Bachelor of law Alexandria, Egypt (2014)

## ▼ Interests

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- Computing: Good with Technology
- Puzzles: Excellent problem-solving skills
- Football, cars, reading, Swimming, Running, gardening, computers.

## ▼ Personal Information

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- **Date of Birth:** 01/04/1992
- **Nationality:** Egyptian
- **Marital Status:** Single
- **Military Service:** exempted
- **Driving License Issued From:** Dubai