

FAHAD ABDULLA MOGRAL

Dubai, UAE | +971 50 1740 596 | fahadhilltop@gmail.com
<https://ae.linkedin.com/in/fahadmogral>

Personal Details: 28/12/1983 | Indian | Married | UAE Driving License

Executive regional finance manager with 10+ year's expertise in all facets of accounting, financial management, financial analysis, and financial control within high-profile corporations. Expertise in human resource, administration and customer relationship management. Skilled in collaborating with all members of the organisation to achieve business and financial objectives. Instrumental in streamlining and improving processes, and enhancing productivity. Expert presenter, negotiator, with strong business acumen, able to forge solid relationships with and build partnerships across multiple organisational levels. Organised and efficient at setting, and achieving goals and targets, with the time- and project-management capabilities required to transform and fulfil major assignments and objectives in line with company requirements.

HIGHLIGHTS OF EXPERTISE

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|-------------------------------|-------------------------|----------------------------------|
| ▪ Financial Management | ▪ Accounting Operations | ▪ Team Management |
| ▪ Strategic Planning/Analysis | ▪ Budget Management | ▪ Financial/Management Reporting |
| ▪ US GAAP/IFRS | ▪ Process Redesign | ▪ Cash Flow Optimisation |
| ▪ Risk Management | ▪ Commercial Acumen | ▪ Project Management |

PROFESSIONAL EXPERIENCE

RELYON NUTEC SAFETY SERVICES (formerly Falck Safety Services), Dubai, UAE May 2017 – Jan 2021
Regional Finance and Human Resources Manager for ME Region (UAE, Qatar, Oman, Saudi Arabia and Azerbaijan)

Providing executive-level leadership with full P&L and control accountability for all business activities. Directing and overseeing financial operations and accounting, contributing to the formulation and execution of company strategy and advising on business/financial planning, Capex, balance sheet, liquidity and forecasting. Closely monitoring and responding to financial and commercial activities, positively embracing and promoting change to ensure the consistent delivery of business strategy and performance.

Managing budget achievement and statutory financial reporting requirements. Leading and motivating the finance team, towards the attainment of business objectives, promoting continual improvement, enhancing internal controls and procedures to ensure compliance and best practice. Providing periodic reports to both Management and Executive Boards on business performance, including the provision of recommendations on financial/tax implications, risk mitigation and strategic partnerships. Working closely with directorates to assist with budget formulation and execution. Liaising and negotiating with bank and insurance company representatives on finance structuring and insurance matters.

- Streamlined financial processes and introduced process improvements that enhanced productivity.
- Managed all aspects of planning, tracking, analysis, financial and management reporting, and revenue recognition using sound business acumen.
- Entrusted as an authorised signatory, provided oversight on all areas of financial control.
- Introduced strategic and tactical action plans to enhance the financial control environment; allowed access to information to enable critical business decisions, at an executive level.
- Effectively maintained the general ledger, ensured compliance with US GAAP.
- Expertly analysed and commented on budget variances.
- Examined and sanctioned credit limits, accounts receivable/payable and payroll, achieved all targets.
- Successfully led internal and external audits.

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WOLFF OLINS (The DAS Group of Companies/Omnicom Group Inc.), Dubai, UAE
Finance Controller/Manager for ME Region

Jan 2011 – Jun 2016

Responsible for the financial health of the company. Producing financial reports and developing strategies based on financial research. Guiding senior executives in making sound business decisions in the long and short term.

- Monitor the day-to-day financial operations within the company, such as payroll, invoicing, and other transactions.
- Oversee financial department employees, including financial assistants and accountants.
- Contract outside services for auditing, banking, investments, and other financial needs as necessary.
- Track the company's financial status and performance to identify areas for potential improvement.
- Seek out methods for minimising financial risk to the company.
- Research and analyse financial reports and market trends.
- Provide insightful information and expectations to senior executives to aid in long-term and short-term decision making.
- Review financial data, consolidate and prepare monthly and annual reports.
- Present financial reports to board members, stakeholders, executives, and clients in formal meetings.
- Stay up to date with technological advances and accounting software to be used for financial purposes.
- Establish and maintain financial policies and procedures for the company.
- Understand and adhere to financial regulations and legislation.

NORTHERN TRUST, Bangalore, India
Senior Treasury Analyst

Apr 2007 – May 2010

Prioritised and scheduled workload across the team, examined and verified the accuracy of work. Signed off payments from Northern Trust to CLS Bank via Swift.

- Represented the company as the Technical Coordinator, managed daily requirements for the Global Foreign Exchange team in the Asset Servicing Area.
- Certified journals, reconciled payments and receipts, analysed and corrected discrepancies.
- Forged robust relationships, and handled communications with the middle office, clients and brokers, consistently met client defined Service Level Agreements.
- Established effective data and testing requirements to ensure Fund Manager, Currency, Counter party and Portfolio codes were eligible for CLS settlements.
- Overhauled reporting standards to improve the business decision making process.
- Technical Coordinator - managed daily requirements for the Global Foreign Exchange team.

EDUCATION & CREDENTIALS

MBA in Finance, Apr 2007

Institute of Chartered Financial Analysts of India

Bachelor of Commerce in Costing and Management Accounting, Jun 2005

St. Aloysius College, Mangalore

Certificate in VAT (KHDA Approved, UAE), Mar 2017

Chicago Institute for Management Training, Dubai

Post Graduate Diploma, Investment Management, Apr 2007

St. Aloysius Evening College, Mangalore

OTHER SKILLS

Software: Microsoft Office, Lotus Notes, Web Cash Movement, Midas, Access Dimensions, Straight2Bank, Focal Point, E-cash, Fund master, MTS Prod, CLS Gui, Northern Image, Sage HR Pastel, Hyperion Financial Management Reporting, Peach Tree Accounting, Tally ERP 9, QuickBooks, Sage ERP, Dynamics 365 Business Central