











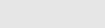
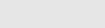
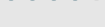

Safi Eddine BOUZEGHAIA






Personal details

-  Safi Eddine BOUZEGHAIA
-  safieddine2808@gmail.com
-  +971561976615
-  Dubai, United Arab Emirates
-  Algerian
-  Unmarried

Skills

- Communication 
- Leadership 
- Public Speaking 
- Customer Service Skills 
- Negotiation 
- Word 
- PowerPoint 
- Excel 

Languages

- Arab 
- English 
- French 

Hobbies

-  Sports (swimming, and fitness)
-  Travels

Profile

I am a flexible and experienced sales representative with excellent time management skills. I am a good communicator with proven inter personal skills and am used to working in a team whilst also being capable of using own initiative. I am skilled In dealing with problems in a resourceful manner and negotiating to achieve beneficial agreement. I am always enthusiastic to learn and undertake new challenges.

Employment

Sales Representative

Aug 2019 - Mar 2020

Reebok, Sétif, Algeria

- Created professional sales presentations and seminars to effectively demonstrate product features and competitive advantages.
- Met with existing customers and prospects to discuss business needs and recommend optimal solutions.
- Trained and mentored new sales representatives.

Sales Assistant

Sep 2018 - Aug 2019

Sétif vegetables and fruits, Sétif, Algeria

- Set up calendar with customer birthdays and other special events for personal touch.
- Met frequently with technical, product management and service personnel to stay current on company offerings and business policies.
- Receiving, moving, checking and storing incoming goods.
- Accurately updating all data into computer systems, and occasionally delivering stock to retail outlets.

Sales Representative

Apr 2017 - Aug 2018

LC Waikiki, Sétif, Algeria

- Created and executed reorganization plan, training and development programs and implemented process improvements.
- Assisted in product placement and visual merchandising, maintaining attractive and inviting appearance.
- Automated contact management system, resulting in better client organization and goal alignment.

Waiter

Feb 2016 - Jan 2017

Tacos de Lyon, Sétif, Algeria

- Kept server areas clean and stocked to increase efficiency while working tables.
- Maintained customer satisfaction with timely table check-ins to assess food and beverage needs.
- Stayed up-to-date on menu changes to help customers make food choices.

Education

Master Diploma

Nov 2019 - Jul 2021

Ferhat Abbas University, Sétif, Algeria

- Electrical engineering (electric control)

Licence Diploma

Sep 2016 - Nov 2019

Ferhat Abbas University, Sétif, Algeria

- Electrical engineering (eletrotechnique)

Courses

Softskills Training

Nov 2019

- Soft skills tend to be more personality-focused, as opposed to being based on qualifications, technical skills, or vocational experience. That includes things like people skills, social skills, interpersonal skills, and transferable skills.

English

Jul 2021

- C1 level