

# FARAZ MALIK

## BACKGROUND INFO

I am a sales representative who has worked in the industry for years. I'm able to work in team environment and also possess the ability to accomplish the job independently.

## RELATED SKILLS

- Fast Learner
- Ability to multitask
- Excellent communicator
- Excellent organizational and time management skills
- Customer Service
- Problem solving
- Ability to work under pressure
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## CONTACT DETAILS

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LHR Punjab PAK

## RELATED EXPERIENCE

### Client Services (i2c.inc)

JUNE 2021 TILL DATE

- Manage high volume of phone calls and provide response to all queries
- Maintaining high quality of services and performance standards
- Assist customer with all knowledge on products and services and provide them solutions
- Ensure optimal level of client satisfaction

### Sales Executive (DGS/ibex.digital)

SEPTEMBER 2019 TO MAY 2021

- Facilitate sales of all services according to company and client requirements
- Handling high call volume of calls
- Building good rapport with customers and providing solutions according to their needs

### INFINITE VILLE SOLUTIONS (Sales representative)

AUGUST 2018 TO JUNE 2019

- Prospecting Making outbound calls
- Responsible for generating new business
- Identifying client needs and providing solutions

### EMC BPO(Sales representative)

DECEMBER 2017 TO JULY 2018

- Prospecting Making outbound calls
- Responsible for generating new business
- Identifying client needs and providing

## EDUCATION

### Government College of sciences

• IINTERMEDIATE IN COMPUTER SCIENCES  
HIMAYAT-E-ISLAM (LAHORE)

• MATRICULATION

### STUDIED COURSES MAJOR

- COMPUTER
- MATHEMATICS
- PHYSICS
- CHEMISTRY