



Phone: +971 56 3175101
Email: shabadpakayara@gmail.com
Location: Dubai – UAE

Personal Details:

Date of Birth : 06/09/1995
Gender : Male
Marital Status : Single
Nationality : Indian
Availability : Immediately
Passport No : M0880300
Visa Status : Visit Visa

Personal Skills:

- Good communication in English
- Can work to tight deadlines
- Ability to learn fast
- Professionalism and reliability
- Hard working and sincere
- Friendly and co-operative
- Sales Skills
- Negotiation Skills

Interest:

- Travelling
- Socializing

Language:

- English
- Hindi
- Arabic

CURRICULUM VITAE

SHABAD

Objectives:

Working in a challenging environment that would utilize my overall knowledge, experience, ability and vision for the organizational growth and stability. I am always fond of learning by working. I will try doing my best to achieve an excellent goal for the company and myself as well.

Work Experiences:

COMPANY	DESIGNATION	YEAR
1- Dukkan Tekk DMCC	Customer Success Manager	Mar 2022 to May 2022
2- Sharaf DG (Etisalat SMB)	Key Accounts Executive	Nov 2019 to Nov 2021
3- Jumbo Man Power F (Lava Mobiles)	Sales Promoter	May 2018 to Oct 2019
4- Wadi Hatta Electronic	Sales Executive	May 2015 to Apr 2017

6- Years of work experience in UAE With different company as different designation

Duties & Responsibilities:

- Builds business by identifying and selling prospects; maintaining relationships with clients.
- Identifies business opportunities by identifying prospects and evaluating their position in the industry; researching and analyzing sales options.
- Sells products by establishing contact and developing relationships with prospects; recommending solutions.
- Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements.
- Identifies product improvements or new products by remaining current on industry trends, market activities, and competitors.
- Prepares reports by collecting, analyzing, and summarizing information.
- Maintains quality service by establishing and enforcing organization standards.
- Maintains professional and technical knowledge by attending educational workshops; reviewing professional publications;

Driver's License

- Valid UAE International Driving License
- Valid Indian Driving License

Personal Skills:

- Good Listening Skills
- Patience
- Team Player
- Effective Communication Skills
- Language Skills
- Customer Service Skills
- High Energy
- Physical Strength

establishing personal networks; benchmarking state-of-the-art practices; participating in professional societies.

Academic Qualifications:

- 1. Diploma in Airport Management**
BSS and IAO
- 2. Graduation in BBM**
Mangalore Institute of Technological Science
- 3. Higher Secondary Education**
Central Board of Secondary Education
- 4. Secondary School Leaving Certificate**
Indian Council of Secondary Examination

Declaration:

I hereby declare that the above-furnished details are true to the best of my knowledge and experience. If I am offered an opportunity to work, I will discharge the duties entrusted to me to the best of my capacity and to the entire satisfaction of my superior.

SHABAD