

Ammad Ul Deen



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Dubai, UAE



UAE Driving Licence# 4750121

SKILLS

- Professional & Personal Skills:
- Policy and procedure adherence
- Communication
- Customer service
- Basic Computer skills
- Pro-active Reliable, punctual, competent, loyal and ability to perform multi-tasks
- Sales and Marketing Repairing
- Organised and efficient
- Team player
- Merchandising expertise
- Merchandising
- Cash management
- Promotions
- Planograms
- In-depth product knowledge
- Shipping and receiving
- Product knowledge
- Leadership skills
- Microsoft Excel

EDUCATION

03/2013

Cothm institute | Lahore, Pakistan

Diploma of Higher Education

SALES PROMOTER / MERCHANDISER

- Skilled in sales, merchandising, and promotions with experience in the hospitality and retail industries. Strong organizational abilities and talent for overcoming customer objections. A self-motivated team player, adept at product placement, stock management, and driving sales through promotional campaigns. Committed to building professional relationships and delivering results. Hardworking, disciplined, and reliable, with a proven record of success in meeting sales targets and enhancing customer experiences.

WORK HISTORY

04/2023 - Current

Sales merchandiser- Lexar, D-Link router , Brother printers (Trigon L.L.C)

Carrefour & LULU Hyper Market | Dubai

- Coordinated in-store displays according to promotional plans outlined by vendors.
- Produced attractive signage for products, offers and sales promotions.
- Managed inventory to secure high-performing seasonal collections in line with customer demand.
- Organised displays to promote inventory and encourage customer purchases.
- Tagged products quickly and accurately with price tags and stickers.
- Engaged customers to enhance in-store experience and provide outstanding customer service.
- Demonstrated product usage and features to customers.
- Boosted product sales by offering selection guidance to customers.

03/2017 - 04/2019

Customer Sales Representative

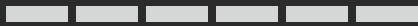
Vivo Mobile | Lahore , Pakistan

06/2010

Johar institute of information
technology | Islamabad ,
Pakistan
Diploma: Auto cad

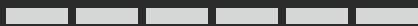
LANGUAGES

English:



Fluent

Hindi:



Fluent

Punjabi:



Fluent

- Responded to customer inbound phone sales queries.
- Managed new leads from outbound and inbound calls e-mail and walk-in customer traffic.
- Managed neatness and cleanliness of work stations and public store displays.

04/2014 - 04/2017

Retail Sales Supervisor

LG Electronics | Islamabad , Pakistan

- Achieved monthly sale closing goals on a consistent basis.
- Maintained and updated active proposal logs and backlogs.
- Provided product technical customer support as required.

EXPERIENCE

Lexar International , D-Link router , Brother printers

- Demonstrated proficiency in operating sealing equipment and tools to achieve precise and efficient sealing processes, meeting company quality and reliability standards.
- Applied knowledge of companies proprietary sealing techniques and materials to maintain exceptional memory module performance and longevity.
- Collaborated with production teams to optimize sealing processes, improving efficiency and reducing waste while meeting tight production deadlines.
- Implemented quality control measures to identify and address potential sealing issues, ensuring exceptional product quality and customer satisfaction.
- Knowledge of companies technologies and products

Vivo Mobile Devices

- Developed and maintained a thorough understanding of Vivo's product lineup, features, and benefits to provide personalized solutions and recommendations to customers.
- Utilized strong product knowledge to effectively promote and sell Vivo mobile devices to customers, resulting in consistently meeting or exceeding sales targets.
- Stayed up-to-date on new product releases, promotions, and company initiatives to provide accurate and timely information to customers.

LG Electronics LED

- Utilized expertise in LG LED sealing techniques to ensure high-quality display assembly and minimize defects.
- Demonstrated proficiency in operating specialized sealing equipment and tools to achieve precise and efficient sealing processes.
- Applied knowledge of LG's quality control standards and guidelines to maintain exceptional display performance and longevity.