



# Muhammad Mudassir Us Sibtain

+971 52 384 1884

mudassir\_sibtain@live.com

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To strive for excellence in the field of software development with dedication, focus, proactive approach, positive attitude and passion. And to utilize my knowledge and skills in the best possible way for the fulfillment of organizational goals. Seeking a responsible post with an opportunity for professional challenge and growth to support and enhance co-operative objectives of the company.

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## Educational Background

**University of Westminster  
London, UK**

Postgraduate Certificate in  
Cybersecurity and Forensics  
2020 - 2022

**Wuhan University of  
Technology  
Wuhan, China**

BSc Computer Science and  
Technology  
2013 - 2017

**Saint Mary's College  
Rawalpindi, Pakistan**

Pre Engineering  
2009 - 2012

**Army Public School and  
College**

**Rawalpindi, Pakistan**

Matriculate  
2006 - 2008

## Work Experience

### Project Leader

RuanKo, Wuhan, China  
12.2016 - 01.2017  
(Internship)

### Project Leader

iRise Solution Pvt Ltd Rawalpindi, Pakistan  
06.06.2016 - 09.09.2016  
(Internship)

### Sales Executive

MGC Marketing Rawalpindi, Pakistan  
01.11.2017 - 30.11.2018

### Business Development Executive in Pakistan

Industrial Product Supply Services – IPSS Reading, Berkshire UK  
07.01.2019 - 05.04.2019

### Manager Logistics

The Water Rawalpindi, Pakistan  
03.06.2019 – 10.09.2020

## Achievements

- Achieved assigned sales targets consistently.
- Developed & Launched Predictive Dialing system for agents in iRise Solutions.
- Developed and maintained expert level product knowledge.
- Lead a project team at RuanKo.

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## Areas of Expertise

### MANAGERIAL

- Able to work independently in a fast paced and rapidly changing environment.
- Build business in new markets and areas.
- Can identify threats as well as opportunities.
- Developing and motivating teams to do better.
- IT literate and proficient in MS Word, Excel, PowerPoint and Outlook.
- Comfortable in dealing with Senior Managers or Executives
- Developing business relationships through networking.
- Can communicate complex technical data and statistics clearly.
- Ability to win and retain long-term high quality clients as well as recurring business.

### PERSONAL

- Able to cope with pressure and work in a fast paced environment
- Willing and capable of learning and adapting quickly
- Understanding a client's needs and issues from a business point of view.
- Ability to communicate in a clear and effective manner

## Skills & Proficiencies

- Good programming skills in JAVA programming Language
- Conceptual and analytical skill
- Effective interpersonal skills
- Customer service
- Cold calling
- Client relationship
- Inbound customer services
- Business development
- Sales management-Time management

## Languages

ENGLISH

CHINESE

URDU