

SYED MOHAMMED MUSADDIQ

Mob: +971 56 590 6037

E-mail: smmusaddiq@gmail.com

Location: Dubai, UAE

Visa Status: Visit visa



Career Objective

To seek a suitable position in sales promoter, where I can effectively utilize my skills, knowledge and experience in its best ethics to the growth of the business organization and myself

Profile Summary

- 3 years' experience in sales promoter.
- Bachelor in Commerce.
- Multilingual with proficiency in English, Hindi, Kannada & Urdu
- Responsible for Preparation of Periodical Sales Reports
- Good organizational abilities
- Solid problem solving and analytical skills
- Excellent interpersonal skills, ability to interface with all levels of management

Employment History

Company: HIDESINGH

Position: SALES EXECUTIVE

Duration: 12-JUN-2018 TO 31-JUL-2020

Location: Bangalore (India)

Roles & Responsibilities:

- Builds business by identifying and selling prospects; maintaining relationships with clients.
- Identifies business opportunities by identifying prospects and evaluating their position in the industry; researching and analyzing sales options.
- Sells products by establishing contact and developing relationships with prospects; recommending solutions.
- Prepares reports by collecting, analyzing, and summarizing information.
- Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements.

- Identifies product improvements or new products by remaining current on industry trends, market activities, and competitors.
- Maintains professional and technical knowledge by attending educational workshops; reviewing professional publications; establishing personal networks; benchmarking state-of-the-art practices; participating in professional societies.
- Contributes to team effort by accomplishing related results as needed.
- listen to customer requirements and present appropriately to make a sale
- maintain and develop relationships with existing customers in person and via telephone calls and emails
- cold call to arrange meetings with potential customers to prospect for new business
- respond to incoming email and phone enquiries
- act as a contact between a company and its existing and potential markets

Academic Qualification

Bachelor of Commerce (**B.com – Accounting**), Kalinga University, Karnataka. India.

Computer Certifications

- Certified in computerized MS Office
- MS Office, Flexible to work in any software

Personal Details

- Date of Birth: 31-05-1993
- Marital Status: Single
- Nationality: Indian

Declaration

I hereby declare that information given above is true and best to my knowledge.

Syed Mohammed Musaddiq