



## RESUME

### TONY CHACKO

**Erumachadath House,  
Uppukandam P O,  
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Kerala State - 685514  
India**

**Mob. No.: +971501359551**

**Driving License no.: KL06 20180002070 (India)**

**361/2021/IND/KL06 (International Driving Permit,India)**

**28935613652 (Qatar)**

**Mail Id: [tonyarumachadath@gmail.com](mailto:tonyarumachadath@gmail.com)**

### CAREER OBJECTIVE:

To work as a responsible individual in an organization where I can sharpen my professional and communication skills and put my best efforts achieving organizational and individual goals to secure a position in professional environment where my education proven ability could be fully applied.

### EDUCATIONAL QUALIFICATIONS:

- Diploma in ITI Karnataka State (Fitter 2 year – 74%)
- Higher Secondary in 2007 – 64% (Plus Two)
- SSLC in 2005 – 62% (10<sup>th</sup>)

### EXPERIENCE:

- 2 years experience in Spare Parts Executive Grade I (**Nandi Toyota, Bangalore**) Jan.31 2011 to Sept.24 2012.
- 1 year and 2 months experience in Spare Parts Salesman (**Global Auto Parts W.L.L, Qatar**) Jan.24 2013 to March 16 2014.
- 1 year experience in Assistant Salesman (**Al-Mailem Group of Companies, Kuwait**) Sept.02 2014 to July01 2015.

- 2 year experience in Spare parts Export & Counter Sales (**MAJELAN AUTO SPARE PARTS L.L.C. U.A.E.**) March 01 2016 to August 14 2018.
- 2 year and 8 months experience in Spare parts Own Business (**Force Spare Hub, Kattappana,India**) January 01 2019 to September 15 2021.

## **STRENGTHS:**

- Positive attitude
- Hardworking and ability to work under a pressure
- Ability to reach goal
- Leadership quality

## **HOBBIES:**

- Listening Music
- Social medias handling (Facebook, WhatsApp, Instagram, LinkedIn, Twitter)
- Travelling
- Driving
- Cooking

## **PERSONAL PROFILE**

- |                     |   |  |
|---------------------|---|--|
| • Name              | : | TONY CHACKO  |
| • Father's Name     | : | Chacko Joseph  |
| • Date of Birth     | : | 02/02/1989   |
| • Sex               | : | Male   |
| • Religion & Caste  | : | Christian  |
| • Marital Status    | : | Married  |
| • Nationality       | : | Indian   |
| • Permanent Address | : | Erumachadath (H),<br>Uppukandam P O,<br>Nathukallu, Idukki (Dist),<br>Kerala (State)<br>Pin – 685514 |

## **LANGUAGES KNOWN:**

- English (Speak & Write)
- Malayalam (Speak & Write)
- Tamil (Speak)
- Kannada (Speak)
- Hindi (Speak & Write)
- Arabic (Speak)

## Summary

I have more than 6 years experience in Toyota Spare Parts counter sales, more than 4 years experience in Nissan, Honda, Mitsubishi & Force. I am experienced in counter sales & marketing, Inventory control management including service parts ordering, receiving, claims, making reports, Synchronization with department to achieve higher customer satisfaction as well as profit, Physical handling of parts, Warranty parts handling etc.

### Key Performance Indicator.

- Parts/Material Management ( parts ordering, receiving, claims, etc.)
- Handling and providing prices for telephonic enquiries.
- Counter sales with customer handling.
- Co ordinate with entire function for achieving the team goal.
- Timely update all the parts catalogs for smooth service operations.
- EPC &WPC handling, (Electronic Parts Catalog & Web Parts Catalog)) Toyota, Nissan, Honda & Mitsubishi.
- Implement all Toyota Seven Storage techniques.
- Ensure the JIT (Just In Time) concept.
- Right part, Right time, Right quantity.
- Ensure the Max-Max Inventory control system.
- SOBO (Sell One Buy One).
- Supervision in stock orders generation.
  - \*SOQ (Suggested Order Quantity).
- Conduct parts sales promotions activities.
  - \*Tire, Battery, Synthetic Oil, Injector cleaner, etc..
- Handles customer complaint immediately in a professional way.
- Take counter measures against lost sales promptly.
- Analyses all parts sales performance and reports to Head Service.
- Maintain 5S in overall work shop area.
- Conducting inventory of the stock.

## DECLARATION

I hereby solemnly declare that above facts and all the information mentioned in this document are true and correct to the best of my knowledge and understanding.

Yours Faithfully,

Place : Abu Dhabi

Date : 31/10/2021

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