




## Awais Momani

**DATE OF BIRTH:**  
01/09/1997

### CONTACT

**Nationality:** Jordanian

**Gender:** Male

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### ABOUT ME

I am an enthusiastic sales professional who excels at motivating others to achieve record sales numbers. My career accomplishments include several awards for having the highest sales in my region, as well as exceeding quota requirements as the leader of a sales team of 12 or more. I have an insatiable desire to educate consumers and build lifetime brand loyalty. I achieve my impressive sales outcomes through methods that are honest and representative of the organizational character. As a leader, I am committed to motivating my team by nurturing relationships, providing reasonable sales goals, and working right alongside my colleagues.

### WORK EXPERIENCE

**10/2019 – CURRENT** – Doha, Qatar

#### Sales Specialist and business developer

Raqami TV

Working **Remotely**

/ [Awais@raqamitv.com](mailto:Awais@raqamitv.com) / [www.raqamitv.com](http://www.raqamitv.com)

**03/2019 – 03/2020** – Amman, Jordan

#### Sales manager

Flowtechs

**04/2017 – 07/2019** – Irbid, Jordan

#### Public relations manager

Future Makers Association

**10/2017 – 04/2019** – Ma'an, Jordan

#### Finance Officer

Hult Prize

### EDUCATION AND TRAINING

**2014 – 2015** – Irbid, Jordan

#### General Secondary School

Irbid Secondary School

**02/2016 – 05/2019** – Ma'an, Jordan

#### Bachelor of Business Administration

King Al-Hussain Bin Talal University

**12/2020 – 12/2020**

#### Entire MBA

udemy.com

EQF level 3 UC-55f8c30c-4894-4257-94f3-120d4c580b2c  
<http://ude.my/UC-55f8c30c-4894-4257-94f3-120d4c580b2c>

**01/09/2019 – 11/09/2019**

#### Retail Store Management

Human Resource Development Fund

07/2018 – CURRENT – Jordan

### Online Certificates from EDRAAK

Edraak

- Project management
- Management of electronic products
- E-Marketing
- Accounting for non - accountants
- International Computer Driving Licence (ICDL )
- Digital analysis
- Human Resources Management

03/2018 – 03/2018 – Ma'an, Jordan

### Google Applications

Jordan Engineers Association

## PROJECTS

### Projects

#### Graduation Project :

Entitled " **Emotional intelligence** and its impact on the performance of employees in administrative functions at Al-Hussein Bin Talal University 2019 "

## LANGUAGE SKILLS

**MOTHER TONGUE(S):** Arabic

**OTHER LANGUAGE(S):**

**English**

**Listening**  
C1

**Reading**  
C1

**Spoken  
production**  
C1

**Spoken  
interaction**  
C1

**Writing**  
C1

## DIGITAL SKILLS

### Digital Skills

Microsoft Word / Microsoft Excel / Outlook / Microsoft Powerpoint / Microsoft Office / LinkedIn / Internet user / Gmail

### Communication and Social Media

Facebook / Instagram / Social Media / Zoom / Twitter / Microsoft Teams

### Personal Skills

Good listener and communicator / Organizational and planning skills / Decision-making / Presenting / Cross cultural skills / Motivated / Strategic Planning / Critical thinking / Good Communication / Creativity / flexible / leadership / Problem-solving / positive thinking / Friendly

## NETWORKS AND MEMBERSHIPS

### Memberships

Founding member of the **Leaders Group**  
At Al-Hussein Bin Talal University from 2016 until 2019

### Memberships

Member of the Administrative Board of the Association of **future makers** of charity

### Memberships

**Volunteer** Member of Campaign - **Fina Khair** - since 2009 until 2019 For charitable work and for the care of orphans, and for families in need and aid

## RECOMMENDATIONS

Mr. Nader Subaih – Director Manager – [nader@raqamitv.com](mailto:nader@raqamitv.com) – (+974) 6 6670919

**Raqami TV** - Qatar, Doha

Eng. Mohammad Rababah – CEO – [mrababah@flowtechs.net](mailto:mrababah@flowtechs.net) – (+962) 79 6636950

**Flowtechs.net** - Jordan, Amman

Dr. Khaled Al-Omari – Assistant Professor – [khaled@ahu.edu.jo](mailto:khaled@ahu.edu.jo) – (+962) 799289999

**Al-Hussain Bin Talal University** - Jordan, Ma'an