

# K.VISHNU

Travel Industry professional with 1 year of experience seeking a position as Travel Consultant, Sales Executive, Customer Support, Business Development Executive, and Reservation preferably in, Travel & Tourism, Aviation sectors.

## EXPERIENCE

### ALHIND TOURS & TRAVELS PVT LTD | KERALA | INDIA TICKETING (TOURS&TRAVELS)

Aug 20 – July 21

- Help customer plan perfectly organized trips online, over the telephone or by email.
- **Issue flight tickets, hotel reservations and other travel service.**
- Build **seasonal travel packages** based on market trends and promotional fares.
- Keep up to date with travel trends, restrictions rules and regulations in the region.
- An in-depth understanding of travel industry policies including faring, refunds, reissues and itinerary changes.
- Developing and implementing the launch of new product ranges.
- Itinerary designing, costing and updating on website.
- Monitoring existing product range and identifying and implementing improvements.
- Planning & Scheduling of Trip operations. Pro-active communication for promotion of Trips.
- Building relationships with existing & new Suppliers to maintain & improve product quality & Identify new opportunities.
- Contracting with suppliers for rates of different destinations.
- Working closely with the Marketing, Sales and Operations teams to ensure the roll out of new product extensions and ranges.

### SAFE XPRESS PVT LTD | KERALA | INDIA BOOKING STAFF(LOGISTICS)

Aug'21 – Nov 21


- Facilitate the shipping of products from one destination to another.
- Used Company software for booking shipping materials.
- Manage activities throughout the order fulfilment and transportation cycle to make sure established deadlines are met.
- Coordinates with other functions in supply chain and other related functions internally to ensure that targets and objectives are met in line with company direction and customer requirements.
- Negotiating and bargaining transportation prices.
- Prepare and complete orders for delivery or pickup according to schedule (load, pack, wrap, label, ship, deliver)
- Collect and send invoices to appropriate department


## REFERENCES

Available on request



## GET IN TOUCH

 Dubai, UAE

 +971 582647543

 [vishnukumar7025@gmail.com](mailto:vishnukumar7025@gmail.com)

## EXPERTISE IN CUSTOMER SERVICE

RELATIONSHIP MANAGEMENT

TELE SALES  
(INBOUND/OUTBOUND)

SALES & MARKETING

DIGITAL MARKETING

CROSS SELLING

SALES PROMOTIONS

## PERSONAL INFO

Nationality : India

Languages : English| Tamil

DOB : 31<sup>st</sup> Mar 1999

Gender :Male

Visa Status :Visit Visa

Visa Expiry Date :14/ 03/ 2022

 **EDUCATION**  
Bachelor of Tourism Studies (Pursuing)  
IGNO University| India|  
IATA –UFTAA |Kerala India

## TECHNICAL SKILLS

- MS OFFICE