



ANDREW KATO
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CAREER OBJECTIVE

To obtain a position that will enable me to use my strong organizational skills, award-winning educational background, and ability to work well with people.

EXPERIENCE

- **MASAFI LLC** *10/10/2020 - 5/30/2021*
MARKET AND STALLS PERSON/SALESMAN
Determine the product mix, stock and price levels for goods to be sold.
Demonstrating and selling goods plus accepting payments.
Keeping accounts and maintaining a record of stock.
- **CARREFOUR HYPERMARKETS** *6/6/2016 - 9/9/2020*
POTENTIAL SUPERVISOR FMCG
Managing all aspects of the grocery departments, stock levels including taking inventory and ensuring product's are appropriately positioned.
Managing incoming inventory.
Maintaining proper pricing Of all items.
Binding and creating a well facilitated working environment with clients and subscribers with an aim and intention of meeting with the company's target.
Ensure proper sanitisation of products and items before display.
Ensuring proper pricing Of all items.
Checking all items ie dates of expiry and quality before displayed in selling floor.
- **CARREFOUR HYPERMARKETS** *6/6/2018 - 8/9/2020*
SALES MERCHANDISER /STOCKER
Ensuring proper levels of stock is maintained and merchandise is displayed appropriately with proper signage and favourable shelf placement.
Resolve issues that may arise as a result of audit.
Monitor sales volumes, inspect inventory levels and maintaining instore promotional materials
Selling products and services using solid arguments to prospective clients
Performing cost benefit analysis of existing and potential clients
Maintaining positive business relations to ensure future sales
- **CARREFOUR HYPERMARKETS** *6/6/2016 - 8/9/2018*
CASHIER FRONTLINE
Assist customers in the instore check out process
Ringing out sales
Bagging items
Requesting price checks

Honouring coupons
Collecting payments either by cash ,cred and cashing out appropriate change.

- **CARREFOUR HYPERMARKETS** 6/6/2016 - 8/9/2020
PART TIME CLERK/RECIEVING
Maintaining files and records so they remain updated and easily accessible
Undertake basic book keeping tasks and issue invoices and checks
Perform other official duties as assigned like inventory and presentation of planogram for upcoming promotions
- **Kampala City cinema complex** 2/5/2014 - 5/1/2016
Attendant
Checking tickets.
Showing clients seats
Selling programmes
Selling refreshments from trays or kiosks during interval
Dealing with any problems and complaints

EDUCATION

- **Concerted college**
Arts and business computing
75%
2004
- **Buganda Royal institute**
Business Administration
CGPA
2010
- **Makerere University uganda**
Bachelors in business finance and accounting
CGPA 2nd class upper
2013

TECHNICAL SKILLS

- Data analysis 75% Point of sale knowledge 100% Customer relationship management 100%

PROJECTS

- **Promotion implementation leader** *2 days a month*
Organisation,planning,resolving and working with my team to make final arrangements for the next day promotions.

INDUSTRIAL EXPOSURE

- Self conscious and analytical with a history of success optimising quality and excellence in a fast placed hypermarket with proper communication,problem solving skills together with management skills

INTERESTS

- Blogging
- Sports
- Teavelling
- Child care

PERSONAL STRENGTHS

Active listener, leadership, management skills, customer service, effective communication.
Basic business Arabic knowledge

PERSONAL PROFILE

- Date of Birth : 16/7/1993
- Marital Status : Married
- Nationality : Ugandan
- Known Languages : English, Arabic, Swahili
- Hobby : Playing football Exercising
- Passport : B1120830

REFERENCE

Bijou nehyan - "CARREFOUR HYPERMARKETS "
DEPARTMENT MANAGER
0503350672

Timothy kaddu - "MASAFI LLC"
REGIONAL SUPERVISOR ABUDHABI
0529016915

DECLARATION

I Andrew kato declare that information provided is true to my declaration