

Street 24, Villa 9 beside Dubai Women Association. Dubai, UAE.

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Career Objective

Energetic Sales Representative offering demonstrated success identifying prospects and converting leads into customers. Superior communication skills with ability to understand client needs and close sales. Recognized for creativity and resourcefulness in meeting and exceeding sales, revenue and profit goals. Bringing numerous years of related experience.

WORK EXPERIENCE

Organization: PRACTICASE GENERAL TRADING LLC (SENNHEISER SUPPLIER).

Dubai, United Arab Emirates

Position: Sales Merchandiser (All Terminals At Dubai Duty Free).

Year: July 2018 – to date

Nature Of Business: Retail (Electronics In Dubai Duty Free).

Duties And Responsibilities:

- Responsible for stock merchandising and stock replenishment as required in all terminals.
- Promoting and selling of product to the customer.
- Assisting the customer about all the features of the product.
- Monitor availability of stocks and make appropriate requisition as at when necessary.
- Preparing which products to be displayed.
- Preparing the daily and monthly sales report.
- Maintaining the cleanliness of products and displays.
- Contributing to the company's growth and development

- Marketing of computers and I.T gadgets.
- Sales of computer hardware and software accessories.
- Upgrade and installation of computer hardware and software accessories.
- Remitting company's daily and monthly sales.

- Sales of mobile phones and accessories.
- Assisting customers in buying company's brand of mobiles.
- Maintain and present visual displays in compelling manner to attract new and existing customers.
- Comprehend and assisting potential customers about each product specific features.

EDUCATIONAL QUALIFICATIONS OBTAINED

Makerere University Business School, Nakawa-Uganda	Bachelor of Business Administration
Pal and Lisa Secondary School, Ntinda-Kampala	Advanced certificate of Education
Pal and Lisa Secondary School, Ntinda-Kampala	Ordinary certificate of Education

COMPUTER KNOWLEDGE AND SKILLS

- Sales closing and expertise, Merchandising, Lead prospecting, Customer support and satisfaction, Customer service and relations
- Critical thinking, problem solving and decision making.
- Good communication skills.
- Creativity and innovation.
- Collaboration and team building.
- Able to manage time and prioritize workload on demanding situations.
- Basic and intermediate knowledge of computer application packages. (MS. Word, Excel, Access, PowerPoint, Outlook).
- Basic and intermediate knowledge of computer programming languages (JAVA, Visual basic, Python and Java Script).

PERSONAL INFORMATION:

Date of Birth : September 30.
Civil status : Single.
Languages : English.
Employment
Visa Status : Visa.

REFEREES

Available Upon Request.

DECLARATION

I hope that the above mentioned particulars meet your requirements and if am given the opportunity to serve, I assure that I will carry out my duties to the satisfaction of my superiors and colleagues.

ENACHU SOLOMON