

Ahmed



Elgohary

Debt Collector

SUMMARY

Looking to work in a reputable organization that provide challenging and research-oriented work to keep up with the growing technological advancements, and to perform a vital role in such organization where I can fully utilize my knowledge and polish my skills, especially in sales and customer service, with a proven success in new market identification and marketing planning.

Strong proven track record in developing, driving and managing business improvements and development.

CAREER

Present **Debt Collector**
Oct 2019

***Hadaf Al khaleej Commercial Debt
Collection- Sharjah, United Arab Emirates.***

- In charge of contacting with local customers to solve their issues with banks.
- Tracing customers with no sufficient information about their contact details and reference details.
- Held meetings with customers and negotiate with them to reach an optimal solution for customer and collect documents from them to provide to banks to get final solution.



UAE, Sharjah



0503515082



aelgohary7@gmail.com

EDUCATION

Tanta University – Egypt 2013 - 2017

Bachelor's Degree in physical education

Graduated May 2017

Training

- English courses.
- Software Technician at:
 - Smart System Company for Computer
- Professional Certificate in Sales & Marketing (Personal Selling), the Arab Academy for Science and Technology and Maritime Transport in Alexandria in cooperation with the American University in Cairo.
- Computer & Information Training Centre

Aug 2019
May 2018

Sales Representative

El Gohary Group – Tanta, Egypt

- Assisting and advising customers in all aspects of cleaning Materials.
- Maintaining and replenishing stock.
- Ensure quality and consistency of service.
- Distributing company products on all cities in northern Egypt.
- Providing after Sales Services to customers.

Apr 2018
Apr 2017

Car Salesman

ALFARKH Automotive

- In charge of selling new and used vehicles and demonstrating their features.
- Approaching potential clients.
- Presenting car capabilities.
- Assessing customer needs and requirements.
- Understanding client interests and concerns, helping hesitant customers to decide.
- Closing sales.

Apr 2017
Apr 2016

Pharmacy Assistant

EL Barbary pharmacy – Egypt

- Assist the pharmacist in pharmacy tasks
- Buy and sell medicines and upload them to the computer
- Assist the patient in reading the names of medicines
- Answering calls and make orders.

Technical Skills

MS Office



Soft Skills

- Communication Skills.
- Negotiation Skills.
- Confident.
- Active Team Member.
- Good Listener.
- Conflict Management.
- Time Management.
- Problem Solving.

Languages

- Arabic: Native.
- English: Very Good.

Driving License

Have Driving License.

Personal Information

- Marital Status: Single
- Nationality: Egyptian

REFERENCES

Available on request.