

Mohammed Ibrahimuddin

Sales Executive



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📍 Dubai

📅 17/05/1995

🚩 Indian

👤 Single

🌐 www.linkedin.com/in/mohammed-ibrahimuddin-aa11a0211

🚗 Valid UAE Driving License

📄 PROFILE

Dedicated professional seeking to maintain full-time position that offers professional challenges utilizing interpersonal skills, excellent time management and problem-solving skills. Experienced in providing timely and accurate responses to customer inquiries, resolving issues efficiently, and maintaining high standards of customer satisfaction. Adept at managing high-volume interactions and ensuring service quality.

🌐 LANGUAGES

English, Hindi, Urdu, Kannada

🎓 EDUCATION

Bachelor of Commerce

Indian Academy Degree College

2016

👛 PROFESSIONAL EXPERIENCE

Etisalat UAE

Sales Executive

03/2022 – present | Dubai

- Possess a competitive spirit and desire to meet and exceed sales goals and targets.
- Handle all administrative aspects of the sales including: completing customer request, accepting customer payments and filing the completed orders.
- Greeting customers, responding to questions, improving engagement with merchandise and providing outstanding customer service.
- Operating cash registers, managing financial transactions, and balancing drawers.
- Achieving established goals.
- Directing customers to merchandise within the store.
- Increasing in store sales.
- Superior product knowledge.
- Maintaining an orderly appearance throughout the sales floor.
- Introducing promotions and opportunities to customers.
- Cross-selling and Up-selling products to increase purchase amounts.
- Make sure to fulfill all my monthly required target and KPIs.
- Handle service inquiries from customers.
- Other general duties as assigned.

Frontizo Business Services Pvt Ltd

Senior Process Associate

02/2021 – 12/2021 | Bangalore

- Monitoring, managing, and updating website content such as product listings, inventory updates, etc.
- Maintaining PO reports and responsible to get the PO's fulfilled by the vendors.
- Analyzing consumer behavior and preferences.
- Sort, Organize and Arranging the slots/appointments at the FCs to inbound the products smoothly.
- Responsible to minimize the NCNS (No Call No Show) of the delivery vehicle at the Dock/FCs.
- Handling the large amount of data containing product details and sharing the accurate data with the respective teams.
- Handling the discrepancies occurs at the time of IB (Inbound) inventory at the FCs.

Firstsource Solutions Pvt Ltd

Process Associate

04/2016 – 12/2019 | Bangalore

- Assist Underwriters on reviewing new loan files to ensure loan meets agency and program criteria with a minimum standard.
- Maintains pipeline within the company's standards of turn-around time for upfront and final underwriter.
- Reviews files upfront for initial credit decision based on company checklists & guidelines.

Intermediate

Quwathul Islam PU College

2013

High School

Florence High School

2011



INTERESTS

- Music, Travel, Sports, Movies



DECLARATION

I, Mohammed Ibrahimuddin, hereby declare that the information contained herein is true and correct to the best of my knowledge and belief.

Mohammed Ibrahimuddin

- Review, upload to investor & work through all FHA/VA loans files
- Request updated mortgage history, core documents if needed.
- Responsible for establishing relationship with the clients of the company.



SKILLS

Customer Service

Proficient in handling customer inquiries, resolving issues, and maintaining satisfaction.

Communication

Strong verbal and written communication skills.

Problem-Solving

Effective in interpreting and resolving customer issues quickly.

Technical Proficiency

Familiar with CRM systems and standard office software.

Multilingual

English, Hindi, Urdu, Kannada