



Sehran Zaib

Mobile: (+971) 523700543 ~ E-Mail: sehran2012@gmail.com

12 year's dynamic experience in unifying Business vision and business performance improvements to enhance corporate trajectory

PROFESSIONAL SUMMARY

AREAS OF EXPERTISE	
Project Engineering	↔ Qualified Engineer, with broad-based expertise in Project Engineering, Proposals, Site Engineering and Project Management.
Project Management	↔ Broad experience in preparing contract programs; monitoring-reporting on project progress; analyzing delays; projecting cash flows; preparing contractual correspondence; and dealing with subcontractors. Familiarity with Boiler, Pressure vessels, Heat exchanger, stacks, column steels structure and tanks.
Operations Management	
Process Re engineering	↔ Highly analytical in accurate, pertinent and quick analysis of key challenge areas and suggesting immediate remedial actions to counter the same. Strategic approach towards project execution through analysis and planning of projects being executed with a long term view of local conditions and local resources and creating awareness within the local clientele in order to have a foothold for future projects
Vendor Management	
Service Level Agreement	
Procurement	↔ Wide exposure in establishing and implementing 'Best Practice' processes across the organization to ensure effectiveness resulting in reduced costs and improved customer service.
Stakeholder Management	↔ Built, Lead, Developed, Mentored, Coached, Influenced & Motivated teams by creating an environment of trust, teamwork, high energy & performance.

AREAS OF EXPERTISE

Business Strategy and Leadership

- Planning & implementing various Strategic and Decision Making programs in line with organizational vision.
- Strategic decisions in consultation with Management related to ongoing activities and processes that organizations use to systematically coordinate and align resources and actions with mission, vision and strategy to achieve profitability and sustainable growth.

Project Management

- Understanding & comprehending business requirements, ensuring projects are completed on time & within budget. Support project initiatives, including identifying and analyzing preliminary business needs.
- Creating estimates for the project, WBS, Project/Contingency Plan & Schedules, identifying risks within defined scope, quality, time and cost constraints.

Profit Centre Operations

- Map/analyse business potential; identifying new profitable product(s) and turnaround management.
- Business planning and analysis for assessment of revenue potential in business opportunities.

Business Process Re engineering

- Devising models for Business Process improvement to extract the best value/margin from existing assets.

People Management

- Motivate, mentor, guide and monitor large no. of senior managers/ key executives to achieve goals.
- Manage the manpower recruitment for senior positions & customer care training functions.

• CAREER CONTOUR

- **IMS IRON MAKER STEEL)**
- **As Senior Project Engineer**

April'2019 To Mar 2020

- Determines project responsibilities by identifying project phases and elements; assigning personnel to phases and elements; reviewing bids from contractors.
- Determines project specifications by studying product design, customer requirements, and performance standards; completing technical studies; preparing cost estimates.
- Determines project schedule by studying project plan and specifications; calculating time requirements; sequencing project elements.
- Maintains project schedule by monitoring project progress; coordinating activities; resolving problems.
- Controls project plan by reviewing design, specifications, and plan and schedule changes; recommending actions.
- Controls project costs by approving expenditures; administering contractor contracts.
- Prepares project status reports by collecting, analyzing, and summarizing information and trends; recommending actions.
- Coordinate with Site Team for daily requirements of material.
- Follow up with Production for daily task/Progress in order to meet up Project schedule
- Coordinate with Procurement for requirement of Vehicle for shipment purpose
- Coordinate with planning to verify the invoices of Subcontractor.
- Coordinate with planning to settle the back charges amount with client .
- Coordinate with Subcontractors for solving of queries
- Attend the weekly meeting with client to update them for Progress and to discuss the technical issues
- Monitor the progress on daily basis with Subcontractor
- Maintains project data base by writing computer programs; entering and backing up data.
- Maintains product and company reputation by complying with federal and state regulations.
- Contributes to team effort by accomplishing related results as needed.

Project Handle with Iron Maker Steel Dubai UAE

- Engineering, Fabrication, Supply & Erection of Dubai chamber of commerce building
(structure: 3000 Tons)
- Engineering, Fabrication, Supply & Erection of Mall of Emirates Lift
(structure: 1000 Tons;

- **Al Shafar Steel Engineering Dubai UAE**
- **As Senior Project Engineer**

June'2017 To Mar 2019

- Determines project responsibilities by identifying project phases and elements; assigning personnel to phases and elements; reviewing bids from contractors.
- Determines project specifications by studying product design, customer requirements, and performance standards; completing technical studies; preparing cost estimates.
- Determines project schedule by studying project plan and specifications; calculating time requirements; sequencing project elements.
- Maintains project schedule by monitoring project progress; coordinating activities; resolving problems.
- Controls project plan by reviewing design, specifications, and plan and schedule changes; recommending actions.
- Controls project costs by approving expenditures; administering contractor contracts.
- Prepares project status reports by collecting, analyzing, and summarizing information and trends; recommending actions.
- Coordinate with Site Team for daily requirements of material.
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- Coordinate with planning to settle the back charges amount with client .
- Coordinate with Subcontractors for solving of queries
- Attend the weekly meeting with client to update them for Progress and to discuss the technical issues
- Monitor the progress on daily basis with Subcontractor
- Maintains project data base by writing computer programs; entering and backing up data.
- Maintains product and company reputation by complying with federal and state regulations.
- Contributes to team effort by accomplishing related results as needed.

Project Handle with Al Shafar Steel Engineering Dubai UAE

- Engineering, Fabrication, Supply & Erection of Dubai Hills State (structure: 8000 Tons; Emar: 14597803.32 USD)
- Engineering, Fabrication, Supply & Erection of Expo Village UAE (structure: 3000 Tons; China State: 8598765.64 USD)

• CAREER CONTOUR

- **Tiger Steel Engineering LLC Sharjah, UAE**
- **As Project Engineer**

June'2015 To June 2017

Prepare, schedule, coordinate and monitor the assigned engineering projects
Monitor compliance to applicable codes, practices, QA/QC policies, performance standards and specifications
Interact daily with the clients to interpret their needs and requirements and represent them in the field
Perform overall quality control of the work (budget, schedule, plans, personnel's performance) and report regularly on project status
Assign responsibilities and mentor project team
Cooperate and communicate effectively with project manager and other project participants to provide assistance and technical support
Review engineering deliverable and initiate appropriate corrective actions

Project Handle with Tiger Steel Engineering Sharjah

- Engineering Fabrication , Supply and erection of Dubai Mall Fashion Avenue Expansion (Structure 7000 Tons) **Dutco Balfour Beatty LLC**
- Engineering Fabrication , Supply of Steel For Jazan Integrated Gasification Project (2000 Tons) **Saudi Aramco**
- Engineering Fabrication , Supply of Steel For KHURAIIS FACILITIES EXPENSION PROJECT (1000 Tons) **Saudi Aramco**
- Engineering Fabrication , Supply of Steel For EPC for AL Dabbiya Surface Facilities- Phase III **KIMA(Egyptian Chemical Industries (200 Tons)**
- Engineering Fabrication , Supply of Steel For Mina Abdullah Plant **Saudi Aramco (200 Tons)**

CAREER CONTOUR

- **Descon Engineering Co, Sharjah, UAE**
- **As Project Engineer**

June'2009 – June'2015

- Responsible for managing a variety of projects related to the ongoing advocacy, planning, and design with a specific focus on various Projects.
- Feasibility study, development of a comprehensive planning and phasing strategy, engagement with the community and other project stakeholders, identifying and managing all required approvals, and coordinating with the developer of the site.
- Coordination with site Team for the Steel installation and arrangement.
- Monitor and control the development of the project scheduling requirements including; development of early work schedule, baseline master schedule, progress measurement, forecasting, maintenance of the current schedule, resource and manpower planning, the reporting of variances from plan and the development of recovery plans for consideration by the Project Manager.
- Analyses estimated quantities, man-hours, and cost data for all segments of work in support of project plan development and performance measurement system.
- Developing an overall schedule comprising Engineering, Procurement and Construction using Primavera; preparing detailed activities schedule and three weeks look head.
- Overview Planning works (overall Resource, Cash flow, Billing, Progress and Delay) Pre Contract Program / Discussion and Presentations. Ensuring smooth functioning of Planning Related Works at all Projects.
- Coordinating with Project manager and implementing their feedback in to the program as per conditions of the Contract and analyzing the various programs to mitigate/negotiate the Contractor's Program for time extension, & variation works.
- Data churning, data mining, weekly/monthly MI & look-ahead schedules to Management facilitating decision making.
- Facilitate customers on the testing and commissioning of the equipment and systems. Preparing the project close-out report. Providing the assessments on the project execution including plan, quality and budget, managing the technical interface with the customers.

- o Planning & monitoring the approved schedules, reviewing the contractor's major construction progress and ensure that the Resources are adequate.
- o Reviewing and approving / commenting on the Design schedules / procurement schedules/Construction Schedules/ recovery schedules and ensuring the respective schedules are in compliance with the overall project schedule.
- o Planning and Project Control responsibilities including managing the changes and their impact due to improvements and Value Engineering on Design and Construction.
- o Identifying critical milestones between various disciplines of the construction project. Ensure readiness of short action plan with all manpower, material & equipment needed to accomplish works particularly with behind schedules activities.
- o Engaging in meetings with clients and their project management team for reviews and future programming issues. Program risk identification and preparation of mitigation methods.

Project Handle with Descon Engineering Sharjah

- o Engineering Fabrication & Supply of Steel structure(15000 Tons) - **Kuwait Cement Company 5500 TPD** 70,000,000.00 USD
- o Engineering Fabrication & Supply of Structure **Habshan Acid Gas Flare Recovery (HAGFR) Abu Dhabi** 6,000,000 USD
- o Engineering Fabrication & Supply of Deaerator Tank and Tower - **SAFCO V-Urea Stand** 20,000,000 USD
- o Engineering Fabrication & Supply of Boiler - **PETROFAC RABIGH II PROJECT** 12,000,000 USD
- o Engineering Fabrication & Supply of 14 No's Heat Exchanger Flare Recovery Project(Borouge) 5,000,000 USD
- o Engineering Fabrication & Supply of 08 No's Pressure vessels Flare Recovery Project(Borouge) 6,000,000 USD
- o Engineering Fabrication & Supply of 4 No's Columns (60 Tons) - **Flare Recovery Project(Borouge)** 7,000,000 USD
- o Engineering Fabrication & Supply of 02 No Boiler - **IBR Indian Boiler Revolution** 10,000,000 USD
- o Engineering Fabrication & Supply of Boiler (01 Combustion Chamber & 01 Steam Drum (92 Tons) - 5,000,000 USD for Malaysia
- o Engineering Fabrication & Supply of Steel structure **SULPHUR HANDLING TERMINAL 2 PROJECT** 30,000,000.00 USD
- o Engineering Fabrication & Supply of Pressure Vessel - **Khurbet East Field C.P.E.-Syria** 6,000,000 USD
- o Fabrication and Supply of Vessels - **WARA Pressure Maintenance Project** 2,000,000 USD
- o Engineering Fabrication & Supply of Pressure Vessels - **Pakistan Refinery Limited (PRL)** 12,000,000 USD
- o Engineering Fabrication & Supply of 02 Pressure Vessels Flare **YANBU REFINERY EXP.PROJECT** 5,000,000 USD
- o Engineering Fabrication & Supply of 02 No's Pressure vessels **Az-Zour North Phase 1 - Sidem** 7,000,000 USD

- **Heavy Mechanical Complex Taxila Pakistan**
- As Assistant Engineer

June'2008 – June'2009

EDUCATION

- 2013 **Bachelors in Technology(B-Tech)** [Mechanical] [Preston University] [Islamabad, Pakistan]
 2008 **Diploma of Associate Engineering** [Mechanical Technology] [Swedish Institute of Technology] [Taxila, Pakistan]
 2005 **Intermediate** from govt degree college Taxila, Pakistan in 2005

Computer Skills

- MS PROJECT 2010
- MS SMART
- MS OFFICE
- IBM LOTUS NOTES

PERSONAL DOSSIER

Date of Birth : 8th July, 1987
Address : Dubai UAE
Mobile # : 00971-523700543
Linguistic ability : English, Urdu
Nationality : Pakistani
Passport : AC5932941-1
UAE Driving License : 3655052