

# NOUREDDINE KIBECHE

## RETAIL SALES



### CAREER OBJECTIVE

Sales Associate with 5+ years of experience in retail environments. Recognized for ability to communicate with customers and provide exceptional service that ensures client retention and positive feedback. Proven ability to increase sales through upselling techniques as well as implement additional processes that drive profitability.

### PROFESSIONAL EXPERIENCE

#### Sales Manager

SARL VETOLYS (company of veterinary Product)-Constantine, Algeria  
(Mai 2021 to November 2021)

#### Sales Retail Associate

CELIO ALGERIA (Clothes company)-Constantine, Algeria  
(Mai 2020 to Mai 2021)

#### Sales Retail Assistant

NUMIDIA (Clothes company) – Constantine, Algeria  
(January 2018 to July 2019)

#### Sales Retail Assistant

BROTHER MARKET (clothes and accessories store)-Constantine, Algeria  
(July 2015 to January 2018)

### KEY QUALIFICATIONS & RESPONSIBILITIES

- Assisted mid-level and senior sales representatives in managing client accounts, generating leads, and maintaining customer relationships.
- Assist an average of 50 customers per day in finding or selecting items, and providing recommendations.
- Maintain accurate and attractive merchandise displays, ensuring strategic placement of products in order to maximize purchases.
- Aided French-speaking customers, which increase repeat and loyal customers.
- Finds ways to sell products in the face of a down market.
- Communicate with customers and satisfy their needs and meet or exceed their expectations.

### CONTACT

#### Phone

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#### Email

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#### Address

Dubai, UAE

#### Nationality

ALGERIAN

#### Date of Birth

06/03/1993

### EDUCATION

Master degree in transport and distribution of hydrocarbons.

Constantine 1 University,  
Constantine Algeria | July 2018

Bachelor in transport of hydrocarbons

Constantine 1 University  
Constantine Algeria | Jun 2016

### LANGUAGES

Arabic: Mother tongue.

English: Fluent

French: Native

### SKILLS

- Ability of Leading a team
- Excellent French and English Communications Skills
- Strong interpersonal skills
- Closing Deals and Negotiation Abilities
- Maintaining Profitable, Amicable Relationships
- Ability to work under pressure.