

Malik Abu Alhuda

Customer Relationship Manger, Aabasoft IT Solutions

REFERENCES

Cover Letter

I am Malik Abu Ahuda Dinno, 24 years of age and currently living in Ajman. A Graduated student at Emirates Institution for Banking and Finance, major in Banking and Finance in 2018, I worked in UAB and got training also in ENBD . I worked also in Aabasoft IT Solution last year and during Corona we where doing projects with Government Sectors in Sharjah So I have very good Exberience in Computer and information Technology as well For the Same organization I was doing the Marketing and Social Media Management. I was working student as well, balancing the needs of the college with the needs of my work as a financial manager of a restaurant in Ajman. The arrangement is Not easy but gives me a real-life experience of the hardships and rewards of life. Working is necessary as I needed to support myself to college because my family is large, and my parents have reached the old age.

I am a person who works hard. Submits requirements on time. I try to be as truthful and honest as possible for I believe that honesty is the best policy. I am a person who does not complain but makes the best out of the situation by providing solutions to problems. I don't like people who continuously complain as they don't add to the solution and overall success of a group or the company.

With my experience, dedication, respect for authority, and hard work,

I am sure I can be an asset to your company.

Its detailed operations and management were part of my experience as I was once a part of a Retail department team. I hope I will be a powerful addition to your company.

Kindly refer to my CV to have a detailed look if I match your needed qualifications. Give me a chance to meet you and I'm very sure you will be shocked of what I can give to the





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Customer Relationship Manager, Aabasoft Solutions

PROFILE

An energetic 23 years old, self-motivated and customer focused Manager who can crucially provide leadership, management and supervision to multiple store locations within an assigned market. I can maximize the potential of each store and improve the overall profitability of a district. I also has experience of overseeing several million-dollar plus store locations. I'm very sure this document will not show what I can do and what power I can give to your respected organization I hope you give e a chance to meet you sowe can have a detailed discussion.

CONTACT



Ajman, Alsalm building



+971 54 504 4991



Maliksy97@mail.ru



Linkedin.com/MalikAbuAlhuda

CAREER

2019-2021



Customer Relationship manger Aabasoft LLC

Responsible for overseeing operations for ten store units that each provide customers with a diversified product offering. Directly supervising various store managers. Conducting daily sales calls with stores.

- Enforcing company policies and procedures.
- Analysing any variances in spending costs.
- Promoting a culture of selling in the store.
- Keeping operating costs as low as possible.
- Representing the company in community affairs.

SKILLS

Managing professional relationships.

Keeping costs and overheads down.

Administrative and organizational skills.

2018 - 2019



United Arab bank

Best days and best career history as well, delivered the best experience the customer and bank can get, that is really clear because whenever there is a point of weakness in a such department they send me directly there and settle the issue.

- Worked in the teller position
- Mortgage department
- Social Media Management
- Marketing Strategy department
- VVIP Customer Relationship

EDUCATION

Banking Diploma Course details
2016 – 2018

Anti Money Laundering
2018

The Hive Social Media
2020

2017 - 2018



Superintendent

Albert Abela

Regularly performing on-site visits of all Abela outlets within a Carefour. Promoting the business by finding the weakness points and sharing the creative ideas to the Management after each visit. Carrying out staff performance reviews.

- Follow up with all staff
- Check-up stores purchase and the quality of our products in professional way.
- Reporting daily Activity of Staff, Customer flow, remarks and suggestions if there is any.

REFERENCES

Available on request.