

# CURRICULUM VITAE

## MUHAMMAD SHEHROZ

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House #722/5 khan road kharpara mirpurkhas.

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### PERSONAL PROFILE

FATHER'S NAME : MUHAMMAD ASHRAF  
DATE OF BIRTH : 20-02-1990  
MARITAL STATUS : SINGLE  
DOMICILE : KARACHI (SINDH)  
NATIONALITY : PAKISTANI  
CNIC NO : 44103-5658712-3  
RELIGION : ISLAM  
PASSPORT : QU5147121

### CAREER OBJECTIVE

To join a highly professional team to enhance my knowledge and professional abilities within a dynamic and progressive environment, I am always ready for a challenging job to assess myself as an energetic, enthusiastic and adaptable person. I always have the inspiration to work at the best level of my knowledge and expertise irrespective of the nature of job that provides space for applying knowledge and skills and opportunity for learning.

### ACADEMIC QUALIFICATIONS

EXAMINATION	INSTITUTION	YEAR	DIVISION	SUBJECTS
<b>B. Com</b>	SINDH University Jamshoro	2012	2 <sup>nd</sup>	<b>ECONOMICS</b>
<b>INTER</b>	S.A.L Govt: College Mirpurkhas	2010	"B"-Grade	<b>PRE - ENG</b>
<b>MATRIC</b>	Haseeb Public School Karachi.	2007	"A"-Grade	<b>SCIENCE</b>

### EXPERIENCE

- Currently working as a business center executive(focal person) in Ufone telecom.

- 2year experience as a meezab super mart sales supervisor 01\_02\_2017 to Dec 2019 .
- 3year experience as a warid frenchise and sales manager.01 2013 to dec 2016.
- 2year experienced as a sales supervisor in kissan oil...1\_08\_2010 to 2012.
- 1Years Experience as a DSF in Kisan Oils Karachi. 01\_06\_2009 to 1\_07\_2010

### **COMPUTER LITRACY**

- Ms. Word, Ms. Excel

### **WARID FRANCHISE RESPONSIBILITIES**

- To maintain infrastructure of the Franchises according to the company policies and standards.
- Training and development of FSOs, making sure that franchises are having exclusive FSO force involved into selling of our products.
- To get accomplish the Company assigned Targets through Franchises.
- To manage the Retail Sales and Distribution Channel.
- To channelize the products and work on retail and Distribution Setup.
- To develop the market and ensure the availability of the products.
- Allocation of the POSM (Point of Sales Materials) and ensure the high visibility.
- To coordinate with Sales & Marketing, Distribution, Logistics, Finance, CS Departments.
- To keep the eyes on competitive environment & find out the new markets and opportunities.
- Report to Line Manager.
- Many more.

### **PERSONAL INTERESTS**

- Playing Games, Operating Computer, Traveling, Shopping, and Participation in social activities etc.