

CURRICULUM VITAE

MOHAMMED IKRAM IZZADEEN

Contact No. **00971 526726713**

Email Address: ikramhcentre@ymail.com



Career Objective: To integrate my qualification, creativity and extensive experience to Build a better workplace where productivity and employee satisfaction converges.

WORK EXPERIENCE: Home Center LLC, Landmark Group
Dubai, U.A.E.

Working as a **Dept in charge logistics** with strong experience in training, developing and coaching team of replenishment in retails sales Exceeding assigned sales goals by managing the sales efforts. Communicating and interpreting company objectives in order to increase the team sales revenue.

Summary of Qualifications

- Strong training, mentoring, coaching and supervisory experience.
- Deep knowledge of telephone systems.
- Excellent communication Skills.
- Flexible and exceptional ability to work with other people as a team.
- Established leadership skills.
- Exceptional organizational skills.
- Able to make basic arithmetic calculations using calculator or manually.
- Detailed knowledge of techniques, principles, and objectives of sales, marketing and supervision.
- Professionally well trained to receiving and replenishing of merchandising in high standard.
- Exceptional inventory result in past 3 years in large format home furnishing store in controlling shrinkage and damages.

Professional Experience

From May 2011 to November 2019,

- Supervising the daily activities of assigned inventory process of stock receiving to meet lower shrinkage in entire territory
- Helping the sales representatives in implementing the customers COD process and GDMS planning as per requirement of customer urgency and needs.
- Make sure that all the merchandising been reach to store as per requirement to achieve sales targets
- Identified the coaching and training needs and take necessary steps to accomplish desired results for team members.
- Analyzed and interpreted sales data to enhance and forecast on changes of merchandising weekly basis to have growth in business.
- Supervised and trained interns and temporary staff.
- Maintained expert knowledge of all content and products delivery systems.
- Responsible for performing extra tasks as assigned by team management.
- Requisitions of stocks to the floor from warehouse.
- Selecting proper merchandise out of 2500 SKU's.
- Sales analysis with the use of queries.

- Allocating the stocks according to market trend.
- Coordinating with the team to push the business.
- Daily monitoring of stock and sales.

WORK EXPERIENCE: Baby shop LANDMARK GROUP K.S.A.

Sales Supervisor May 2006 – June 2010

- ✚ Maintain high standard of professionalism
 - ✚ Ensure key merchandising principles are in place.
 - ✚ Ensuring the excellent services to customer with introducing new products.
 - ✚ Monitoring the stocks movement and requisition
 - ✚ Responsible for monthly sales target.
- Supervised and trained interns and temporary staff.
 - Daily monitoring of stock and sales

**WORK EXPERIENCE: Hi Tech Mobile Phone Solutions
Sri Lanka.**

Sales Executive September 2003 – April 2006

- ✚ Handling front desk operations
- ✚ Making weekly sales reports for directors
- ✚ Coordinating with main warehouse for requisition, delivery orders
- ✚ Creating Stock Orders wholesale customers.
- ✚ Attend all customer complaints
- ✚ Taking part of monthly sales meetings with board of directors.
- ✚ Building up good Personal Relationship with all customers.
- ✚ Preparation of Quotation.

PROFESSIONAL TRAINING

- ✚ Customer Service Training
- ✚ Effective Sales Person Training
- ✚ Product Knowledge
- ✚ Oracle Training

EDUCATIONAL QUALIFICATION

SECONDARY :	G.C.E. ORDINARY LEVEL
DIPLOMA :	DIPLOMA IN ARABIC
	DIPLOMA IN ENGLISH
	DIPLOMA IN MS OFFICE

Date of birth	: 11 th of September 1986
Nationality	: Sri Lankan
Gender	: Male
Marital Status	: Married
Language	: English / Arabic / Hindi / Tamil
Visa Status	: Visit Visa

REFERENCES

**MR.ANHONY
SHOWROOM MANAGER
HOME CENTRE
UAE
CONTACT #0557728640**

**MR.VENKATESH
SENIOR STORE MANAGER
HOME CENTRE
UAE
CONTACTS# 0501612494**

I do hereby declare that the above particulars furnished by me are true and accurate to the best of my knowledge.

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(Mohammed Ikram Izzadeen)
Signature of the Applicant

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Date