



MARIAMAWIT BINIAM

PROFILE

I am a graduate in marketing management with experience and marketing skills, known for my hard work with ethics and manner. I have been associated with the promotion of sales and have good skill on selling products based on conviction and emotional intelligence.

OBJECTIVE

To be a contributing member of a progressive company where I could bring my superior brand of customer service, administrative skills and dedication.

Language skills

Amharic: Native language
English: Fluent
Tigreña: fluent

EXPERIENCE HISTORY

Front desk receptionist :Naya yoga and pilates studio

- Welcoming the visitors as per the customer service standards, and answering the telephone promptly.
- Checking students into the workshop or class through the software system.
- Assisting students by guiding them through the programs and answering their questions.
- Working with studio staff and supporting the financial goals and operational needs.
- Ensuring all students complete their paperwork or forms as needed.
- Reporting any issues to the management or senior manager.
- Ensuring supplies don't run out of stock.

INFO

Contact

Phone : 0588927220
Maribin472@gmail.com

Visa status: own visa
Civil status: single

Address

Dubai, UAE

EDUCATION

Unity university
2018 - 2021

Bachelor degree of
Marketing management

SKILLS

Marketing



Sales skill



Team work



Microsoft office



Communication



Customer service

Actives and interest

 Videography

 Photography

Traveling

Sport

Dance activities

Painting

Makeup

Skin care sales executive -i serena trading llc Dubai

Place of work:Deira city center

- Greet customers upon arrival and demonstrate proper use of makeup and skin care products.
- Identify customers needs and recommend cosmetics and skin care products based on their preferences .
- Help client find product they are looking for in our store.Cross sell beauty products, when appropriate (e.g toner,eye cream and face masks products).
- Ensure proper presentation of products on shelves.
- Manage transactions with customers using cash registers and collect payments whether in cash or credit and issue receipts.
- Handle merchandise returns and exchanges.

Telesales representative :

Baden BPO and software llc,Dubai

- Answer inbound calls in a high volume call center.
- Provide excellent customer service skills to new and existing customers.
- Handle every call with the highest degree of courtesy and professionalism.
- Strong verbal and written communication skills required to ensure customer satisfaction.
- Understanding and identifying customer needs and matching our range of products and services to suit the customer's requirements
- Skills Used Customer service skills, problem solving, and analytical skills.

Clothing sales associate:Ambassador fashion closet

- Greet the customer,anticipating latest clothing trends.
- Handle essential tasks like merchandising,house keeping and stocking.
- Responsible for responding to customer queries and update latest upcoming dress to customers.
- Stocked merchandise,helped customers,answered customer phone calls.
- Responsible for tracking sales and making sure the register was even at the end of the day.