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## SOBIN SEBASTIAN



### Personal Profile

DOB 01/10/1993  
Gender Male  
Father's Name Devasia CV  
Nationality Indian  
Marital Status Single

### For Communication

+971 58 135 2738  
Dubai | UAE

### E-mail

[sobinsebastian123@gmail.com](mailto:sobinsebastian123@gmail.com)

### Visa Status

Tourist  
Exp - 25.01.2022

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## CAREER SUMMARY

Has **3 years** of experience in **Marketing** with **Building materials** industry

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## EDUCATIONAL ACHIEVEMENTS

- ✓ **MBA Marketing-HR** from **Bangalore university** 2016-2018
- ✓ Managing Safely a course approved and validated by the Institution of East west collage of management (EWCM)
- ✓ B.Sc PHYSICS From MG-University - 2013 - 2015
- ✓ **HSSE** in from **SAC, Edathua** - 2010 - 2012

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## EMPLOYMENT HISTORY

### CHETTINAD CEMENT CORPORATION PVT LTD 2019-2021

A LEADING CONSTRUCTION COMPANY IN INDIAN

#### ❖ **MARKETING OFFICER**

#### HIGHLIGHTS

:

- Dealer Handling
- Sales promotion
- New product advertising
- To conduct contractors meet
- Issuing of daily, weekly & monthly activities reports.
- Master sales through knowledge, skill and discipline
- Handle customer queries and issues
- Good time management
- To handle multi-tasking
- The perfect sales meeting checklist
- Team task management
- Project planning
- Strategic planning

### KANSAI NEROLAC PAINTS 2018-2019

A LEADING CONSTRUCTION COMPANY IN INDIA

#### ❖ **MARKETING OFFICER**

#### HIGHLIGHTS:

- Existing dealer handling
- New dealer opening

## Skills

Communication

Adaptability

Time Management

Leadership

Creative

Problem Solving

Strong attention to detail

Commercial awareness

IT skill

Public speak

Conflict resolution

Decision making

Team work

Management

Emotional intelligence

Stress management

Motivation

Business development

- Establish a cordial and professional relationship with dealers.
- Maintain compliance of all the issues inside the business
- Conduct regular painter contractors meetings to share best sales techniques
- Compile to all the scheme Conway to the painters and contractors
- Reports compiled for management.
- Art of the sales conversation
- Filtering our target market
- Building our prospective script
- Maximum sales force performance
- Daily task track
- Closing well

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## TECHNICAL BACKGROUND

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- Operating System – Windows,
- Microsoft Office.
- Excel

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## REFERENCES

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Dinesh – HR MANAGER – CHETTINAD CEMENT CORPORATION PVT LTD.  
+91 7305363777

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## DECLARATION

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I hereby declare that the above furnished details are true to the best of my knowledge.

**SOBIN SEBASTIAN**

Dubai