

## **CURRICULUM VITAE**

### **ARFAATH HUSSAIN**

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Dubai, UAE

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### **OBJECTIVE:**

To secure a position in a challenging environment requiring innovation and improve my individuality in teamwork and to be an efficient contributor to the development of organization.

### **EXPERIENCE:**

#### **1. SKYLINK MOBILES & ELECTRONICS, Kasaragod, India (2019-2021)**

##### **Sales /Customer Service**

##### **Responsibilities:**

- Serves customers by selling products and meeting the customer needs.
- Maintaining a positive, empathetic and professional attitude towards customers at all times.
- Keeping records of customer transactions, interactions, comments and complaints.
- Focuses sales efforts by studying existing and potential volume of dealers.
- Adjusts the content of sales presentation by studying the type of sales outlet or trade factor.
- Recommends changes in products service, and policy by evaluating results and competitive developments.
- Contributes to team effort by accomplishing related results as needed.
- Monitors competition by gathering current marketplace information on pricing products and merchandising techniques.
- Having good experience in multi brand mobiles like Samsung, Apple, Vivo, OnePlus, Oppo, Xiaomi, RealMe, Asus, Lenovo, etc.,.

#### **2. A.B.T TRANSLINES, Mangalore, India (2021)**

##### **Supervisor**

##### **Responsibilities:**

- Inspecting the vehicles after the trips ensuring routine service check.
- Maintaining and completing accurate records of the deliveries.
- Ensuring that all drivers and the operators have the correct and up to date qualification of the trips.
- Keeping all the accurate records of the vehicles and drivers related to the trips in a month or week(seasonal) and analyzing the profits.
- Ensuring the requirements of the drivers are fulfilled till the driver comes back from the delivery.

### **3. 050 TELECOM, Dubai, U.A.E (2022)**

#### **Sales Advisor**

#### **Responsibilities:**

- Serves customers by selling products especially the mobile accessories.
- Keeping records of customer transactions , interactions, comments and complaints.
- Maintain trusting relationships with clients and customers.
- Contributes to team effort by accomplishing related results as needed.
- Focuses sales efforts by studying existing and potential volume of dealers.
- Having good experience in multi brand like Anker, Budi, Goui, Rockspace, etc.,.

#### **PROFESSIONAL SKILLS:**

- Process good communication skills, both verbal and written.
- Knowledge of M.S Office, Windows & Internet.

#### **EDUCATIONAL QUALIFICATION:**

##### **❖ K.S.A.E.M.S High School, Chettumkuzhi, Kasaragod (CBSE Board)**

2009 – 2017

##### **❖ Govinda Dasa PU College, Surathkal, Dakshina Kannada (State Board) 2017 – 2019**

- **Other Qualification:** M.S Office (2019)

#### **PERSONAL DATA:**

Name : Arfaath Hussain  
Date of birth : 18/05/2000  
Sex : Male  
Passport No : V1597478  
Visa : Visit Visa (Valid until 30/07/2022)  
Nationality : Indian  
Religion : Islam  
Languages : English, Hindi, Urdu, Kannada, Malayalam & Punjabi

#### **INTERESTS:**

- Travelling
- Reading & Writing
- Internet surfing
- Listening Music
- Sports
- Photography

#### **DECLARATION:**

I do hereby declare that above information is true and correct to the best of my knowledge and belief.

**Place: Dubai**

**ARFAATH HUSSAIN**