

CURRICULUM VITAE

ARFAATH HUSSAIN

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Dubai, UAE

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OBJECTIVE:

To secure a position in a challenging environment requiring innovation and improve my individuality in teamwork and to be an efficient contributor to the development of organization.

EXPERIENCE:

1. SKYLINK MOBILES & ELECTRONICS, Kasaragod, India

(2019-2021)

Sales /Customer Service

Responsibilities:

- Serves customers by selling products and meeting the customer needs.
- Maintaining a positive, empathetic and professional attitude towards customers at all times.
- Keeping records of customer transactions, interactions, comments and complaints.
- Focuses sales efforts by studying existing and potential volume of dealers.
- Adjusts the content of sales presentation by studying the type of sales outlet or trade factor.
- Recommends changes in products service, and policy by evaluating results and competitive developments.
- Contributes to team effort by accomplishing related results as needed.
- Monitors competition by gathering current marketplace information on pricing products and merchandising techniques.
- Having good experience in multi brand mobiles like Samsung, Apple, Vivo, OnePlus, Oppo, Xiaomi, RealMe, Asus, Lenovo, etc.,.

2. A.B.T TRANSLINES, Mangalore, India (2021)

Supervisor

Responsibilities:

- Inspecting the vehicles after the trips ensuring routine service check.
- Maintaining and completing accurate records of the deliveries.
- Ensuring that all drivers and the operators have the correct and up to date qualification of the trips.
- Keeping all the accurate records of the vehicles and drivers related to the trips in a month or week(seasonal) and analyzing the profits.
- Ensuring the requirements of the drivers are fulfilled till the driver comes back from the delivery.

3. 050 TELECOM, Dubai, U.A.E (2022)

Sales Advisor

Responsibilities:

- Serves customers by selling products especially the mobile accessories.
- Keeping records of customer transactions , interactions, comments and complaints.
- Maintain trusting relationships with clients and customers.
- Contributes to team effort by accomplishing related results as needed.
- Focuses sales efforts by studying existing and potential volume of dealers.
- Having good experience in multi brand like Anker, Budi, Goui, Rockspace, etc.,

PROFESSIONAL SKILLS:

- Process good communication skills, both verbal and written.
- Knowledge of M.S Office, Windows & Internet.

EDUCATIONAL QUALIFICATION:

- ❖ **K.S.A.E.M.S High School, Chettumkuzhi, Kasaragod (CBSE Board)**
2009 – 2017
- ❖ **Govinda Dasa PU College, Surathkal, Dakshina Kannada (State Board)** 2017 – 2019
 - **Other Qualification:** M.S Office (2019)

PERSONAL DATA:

Name : Arfaath Hussain
Date of birth : 18/05/2000
Sex : Male
Passport No : V1597478
Visa : Visit Visa (Valid until 30/07/2022)
Nationality : Indian
Religion : Islam
Languages : English, Hindi, Urdu, Kannada, Malayalam & Punjabi

INTERESTS:

- Travelling
- Reading & Writing
- Internet surfing
- Listening Music
- Sports
- Photography

DECLARATION:

I do hereby declare that above information is true and correct to the best of my knowledge and belief.

Place: Dubai

ARFAATH HUSSAIN