

**M.R.MUTHARASAN, B.E.**  
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## CAREER OBJECTIVE

Aspiring to become a top notch professional in a firm where I can use my potential, apply my knowledge and skills to grow while fulfilling organizational goals. I can able to handling any situation related to my responsibilities which help of my experience and my interpersonal knowledge. I have confident about my way of thinking is good in my business.

## WORK EXPERIENCE

**Company** : SANY Heavy Equipment private limited of india  
**Designation** : Technical Sales Engineer  
**Duration** : April 2020 to August 2021

### Role and Responsibilities:

- ❖ Here I am worked as a technical sales engineer specialized for excavator.
- ❖ My routine work was to visit the field and collect the customer source and also get the Government projects take over person ( tender ) details.
- ❖ To collect that client business info clearly because it was very useful for closer to them and get the appointment for meeting. Than make the conversation with him further to collect the requirement from them.
- ❖ Thereafter explain our machinery details technically and if need the equipment will proceed the price negotiation and booking process and give the some sales commitment and confirmed the delivery date.
- ❖ Some customers want to exchange them old machinery, here our company not buying the used machineries while I have to helped for sale him used equipment which help of third party.
- ❖ The main think was don't loss the existing client, so meet them regularly and solve the equipment services.

**Company** : TAFE (Tractors and Farming Equipment)  
**Designation** : Field Officer (Sales and App promotion)  
**Duration** : May 2018 to March 2020

### Role and Responsibilities:

- ❖ Regularly to collect the bulk customer database which help of conducting the agriculture farmer event and also meet the NGO's and NABARD BANK directors than explained about our farming equipment TECHNICAL FEATURES and what we have to optimized our product merits when compare to other competitor product in this market region.
- ❖ I have to meet the client directly and inquired about them requirement than give the suggestion of suitable specified model and convinced them thereafter proceed the sales proposal process.
- ❖ Sometimes we have to conducted the road shows.
- ❖ At the end of the day I have to reported my work to the Area sales manager on everyday. Monthly we have the sales meeting with our Regional Manager about based on the our performance.
- ❖ Here I have learned about how to find out worth able client for my current sales And how to manage the customers and maintained the good relationship with them.

## MINI PROJECT CAPTION

### FABRICATION OF QUICK LIFTING AT ANY DIRECTION BY USING BEVEL GEAR.

**Description:** This project was our Pre final year project. In this project our main agenda is to reduce the parking complication when compare to ordinary parking places. Here we have to use the bevel gear mechanism so we can able to move any direction it's very helpful for parking the vehicles easily at any direction.

## MAIN PROJECT CAPTION

### FABRICATION AND EVALUATION OF MECHANICAL PROPERTIES OF ALUMINUM ALLOY WITH GGBS COMPOSITE

**Description:** It was final year project and also successfully we have to submitted our paper from national conference. Here we have to invent the new material which helps of our lecturer. It's reducing the fabric material weight and increased the lifetime it was proven while our submission. This material application area is marine engine fuel tank and aircraft purpose and two wheeler alloy wheels.

## ACADEMIC PROFILE

| QUALIFIED EXAM             | INSTITUTION                                | YEAR OF PASSING |
|----------------------------|--|-----------------|
| B.E.Mechanical Engineering | Paavai College of Engineering              | 2018            |
| HSC                        | Government Higher Secondary School Thondi. | 2014            |
| SSLC                       | Government Higher Secondary School Thondi. | 2012            |

## TECHNICAL QUALIFICATION

- AUTO CAD 2010
- POST GRADUATE IN DIPLOMA COMPUTER APPLICATION
- SOLID WORKS
- ANSYS

## PERSONAL DETAILS

Name : M.MUTHARASAN  
Father's Name : S.MANIMUTHU  
Mother's Name : M.RAMAVALLI  
Date of Birth : 09/05/1997  
Gender : Male  
Nationality : Indian  
Languages known : Tamil, English, Malayalam.  
Passport No : S1986286  
Visa Status : Valid upto March 08/2022

## DECLARATION

I do hereby declare that the particulars of information and facts stated herein above are true, correct and complete to the best of my knowledge and belief. If anything is found to be false during the selection procedure or afterwards, appropriate action may be taken against me.

Place: United Arab Emirates

Yours Faithfully

Date:



(M.R.MUTHARASAN)