

Waqas Khan

Retail Store Manager



Contact Me

Mobile

+971503743394

E-mail

waqasqureshi2020@gmail.com

Address

2nd Street Al Karama Dubai
DUBAI

Birth Date

01/Mar/1991

Awards

Best TM of the Rawalpindi
region 2013

Among top 30 employees of
CSD during 2016

Best store Manager of the
year for 2018-2019

Skills

Retail Store Management

Summary

Retail expert with more the 7 years of experience, able to take store responsibilities and services to successful level through effective retail strategies that improve the business, customer service and overall company's growth. Comprehensive background in retail and customer service with strenghts of store management and retail operations including stock,display and team.

Education

2019 - 2021

Riphah International University

Masters Of Management Sciences

Retail sales & Marketing

2008 - 2012

Hazra University

Bachelor Of Business Administration

Marketing

Experience

2014 - 2021

Operations Management

Stock handling

Team Management

Negotiations and
communication

Interpersonal Skills

Passion for customer service

POS systems operations

RMS Retail Management

Software

MS Office

Languages

English, Hindi, Urdu,

Interest

Green Retailing

New technology

Trainings

Trainings

Customer service 2018

Focus on selling 2013



[linkedin.com/in/waqa
s-khan-793349bb](https://www.linkedin.com/in/waqa-s-khan-793349bb)

CSD Pakistan

Retail Store Manager

Responsible for overseeing entire store operations and managed a team of 25 members with the store size of 11000sqft

Ensure efficient handling of customers and maintaining high standards of service and maintainingh ambience of store as per company standards.

Optimized store displays and appearance via strategic merchandising

Managed store organization,maintenance and purchasing functions

Directed all activities required to achieve store sales,targets,goals and team building

2012 - 2014

Abbott Pakistan

Territory Manager

Managed overall 15 accounts within 3 territories

Devised and develop optimized sales management and revenue development strategies, boosting 2 territory by 120%

Communicate product quality and market comparisons by creating sales presentations

Engaged in product training, consumer awareness and coordinate regularly with regional manager for support and strategic planning for assigned customers