



Sheik Mohamed Adham

VT: VISIT VISA

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As an Experienced Logistics Professional adept at optimizing supply chains, minimizing costs, and ensuring timely deliveries. Proven expertise in inventory management, transportation coordination, and team leadership. Skilled in data analysis, process enhancement, Innovative and cross-functional collaboration.

Experience

Aug 2021 – Jun 2024

Logistics operations manager | Freightkare Logistics PVT LTD

- Monitoring and optimizing Delivery levels to balance supply and demand efficiently.
- Freight Negotiation, Filing and Contract rate fixing with LINERS and NVOCC.
- Managing team for handling shipment from origin SO/CRO to Destination Door Delivery.
- Providing pre-alerts to client along with shipper's docs.
- Analysing Freight and routing/Transshipment/reworking with 9 LINERS and 28 NVOCCS.
- Leasing containers and slot booking for one way trade.
- Maintaining good rapo with NVOCC, LINERS, PRINCIPAL BOX OPERATORS and VESSEL OPERATORS.
- Identifying and implementing process enhancements to increase operational efficiency and reduce costs.
- Arranging trucks and get the E-way Bill from customers to give door delivery.
- Following with customs clearance team to file BOE and check whether the bill status is rms/open/assessment.
- Consult with the management team to develop long-term commercial plans.
- Visiting clients and liners frequently.
- Revenue analysis and managing the branch budget, resources, and performance, and ensuring compliance with company policies and industry standards.

Dec 2016 – Feb 2021

Senior supply chain Exe | Bizongo (CORONA job loss, branch closed in Bangalore, company business changed)

<https://m.economictimes.com/tech/startups/startups-cut-over-28000-jobs-in-jan-sept-2023/articleshow/106101577.cms>

- Seamless First mile to last mile B2B work flow maintenance.
- Complete product procurement, manufacturing team handling, vendor hiring, raw materials procurement.
- Cost negotiation with supplier's or Manufacturer's. Contract fixing with manufacturers and transporters.
- Route cause analysis for the problems to the end delivery of goods. Logistics Planning, Reverse Logistics.
- Freight analysis and reducing core-cost to the company. Increase productivity and reduce damages.
- Analysis of performance reports. NPD (New Product Development) Logistics Cost Planning.
- Fulfilment of handling (3PL warehouse & direct Client order). Analysing and solving problems.

Supply Chain Executive |Bizongo

For Ganges International Pvt Ltd

- Complete Tamil Nadu state Business handling. Transportation procurement and planning.
- Company owned its cloud based Erp, I managed it.
- Ocean Freight, Air Freight, Customs Clearance, CFS handling and Transportation. Vendor fixing and freight negotiation.
- License (drawback/EPCG/Credit challans) follow-ups and verifying it. Import-Export Document handling.
- Duty Drawback verification against import and export Shipping Bills. Billing updations to accounts and vendors settlements follow-up with finance.
- Shipment tracking and updating to clients, Co-ordinating with CUSTOMS clearance agents for filing BOE and smooth delivery.
- Transportation management trouble-shooting. MIS Update in PLUMBEE Gov Portal.
- CFS, ICD coordination for import-export customer goods and taking care of Bonding/ Ex-bonding goods of certain customer goods.
- SWITCH BL, pre-alert follow ups with FF and taking care of transhipments and convincing clients if any delays.

Certifications

- MS Excel Basic Data Analysis from Alison
- COSHH Awareness Training Certificate from SAFETI
ID: 733D787C4C-733D7856CB-13903C567 (Valid Till: 16th July 2025)

Achievements

- Best Employee Award (Bizongo)– Overall the cost cutting in entire business.
- District level Volley Ball Player – Second place (Junior).
- Active member with Exnora international in the year 2005-2008 and participated in many events like Planting trees, collecting relief fund for peoples affected in Tsunami and Earthquake.
- Participated with Environmentalist Foundation to clean the beach in the year 2017.

Educational Qualification

Qualification	Institute	percentage
M.B.A	St.Brittos college	70%
B.Tech	Bundelkhand university	64%

Personal Traits

- Aggressive & Quick Learner
- Ability to maintain Inter-personal Relationship.
- Negotiation and Sourcing
- Flexible in work and Good in Organizing
- Effective Communication Skills
- Teamwork & independent player

Personal Profile

DOB	:	14 th DEC 1991
Languages Known	:	Tamil, English, Hindi(learner), Arabic (Learner)

I hereby declare that the above-mentioned details are true to the best of my knowledge.

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Location: Dubai