



AKSHAY

CONTACT DETAILS

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DUBAI-UAE

EDUCATION

BACHELOR OF ENGINEERING IN MECHANICAL (2015-2019)
YENENOYA INSTITUTE OF TECHNOLOGY KARNATAKA
GRADUATED WITH 85.23%

SKILL

- Research
- Implementation
- Communication
- Good focus
- Risk management
- Quick learner
- Problem solving skill

TECHNICAL SKILL

- **Languages:** Programming in C, CNC coding basics.
- **Office Packages:** MS Office
- **Modeling/Analysis software:** Creo parametric, Ansys, Matlab basics and solid edge.
- **GD&T**
- **Engineering Drawing**

PASSPORT: T5780380

PROFILE SUMMARY

Strong dedication to helping customers resolves issues and cultivating a positive image of the company. Excel in both team environments and alone. Proven ability to listen attentively, solve problems quickly and efficiently, and create high-quality professional relationships with customers. Fully committed to following company procedures and winning loyal customers.

PROFESSIONAL EXPERIENCE

INDO-MIM PVT LTD Bangalore, India Duration: Feb'2020 – Oct'2021

Designation: Business Development Engineer

Key roles:

- Develop and sustain relationships with existing customer base, building rapport as a personable and trusted representative.
- Daily ageing and production meeting presentation preparation.
- Knowledge in aerospace standard, Plating and specification.
- Build workflow, plan and schedule to achieve customer deliveries by ensuring availability as per the sales order created in E.R.P.
- Prepared customized quotes and answered inquiries regarding products and services.
- Enthusiastically participated in sales training events and conferences to continuously develop skills and gain product knowledge.
- Daily ageing and production meeting presentation preparation.
- Conducted audit with customer for process flow and document related enquiries.
- Increased productivity by reaching sales goals in minimal time, saving the company costs in man-hours.
- Develop sales contacts in the community and give presentations of the product to small audiences.

Trading and Investment (Technical and Fundamental Analysis)

Jan 2020 to Present

- Working on effective trading strategies and executed day-to-day trading operations.
- Market knowledge in **Stocks, Crypto currency** and **Forex**.
- Portfolio Management.
- I have Developed own universal strategy which can apply to stocks, forex and crypto currency trading.
- Good risk management
- Knowledge about all useful indicators
- Trading in equity and crypto currency successfully from July 2021.

TECHNICAL KNOWLEDGE

- **Charting Platforms (Trading view & MT5)**
- **Price Action Tool**
- **Supply and Demand**
- **Candlesticks and Patterns**
- **Options Trading**

WORKSHOP AND TRAINING UNDER TAKEN

- Under went training on stock market and forex from many traders.
- Referred and having knowledge about more than 25 books related to Trading and Investment.