

# EMMANUEL OLATOLA OLUKOTUN

CHRM | BSC

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HR GENERALIST | HR ANALYST | ADMINISTRATIVE MANAGER

**PROFESSIONAL SUMMARY**

Dedicated HR professional and data analyst with over 5 years of experience in driving business improvements through strategic HR management and data-driven insights. Skilled in SQL, Excel, Power BI, Python, and HRIS systems, with a proven track record of enhancing efficiency, improving productivity, and fostering a positive work environment.

CHRM-certified with expertise in recruitment strategies, employee relations, and HR policy compliance.

SKILLS AND COMPETENCIES		
Strategic Planning	Time management	Training & Development
Full-cycle Recruitment	Organizational Skills	Stakeholder Communication
Office Management	G-Suite & Excel Proficiency	HRIS Systems Management
Administrative Support	Python & SQL Programming	Conflict Resolution
Critical Thinking	Data Analyzing & Reporting	
Teamwork and Collaboration	Business Intelligence	

**WORK EXPERIENCE**

HR Generalist | Office Administrator

Jan 2024 – April 2024

*Wakanda Real Estate*

**Key Role Responsibilities | Achievement Highlights**

- ✓ Actively closed deals for the organization which increased profitability by 15%.
- ✓ Recorded a new milestone of signing 3 new clients in the first 2 months of employment.
- ✓ Successfully managed staff members as the HR which reduced complaints by 15%.
- ✓ Leveraged on connections and relationships to achieve a 15% recruitment success in the organization.
- ✓ Proactively managed the full-cycle recruitment process from sourcing to on-boarding reducing cost by 30%.
- ✓ Responded professionally to all complaints and kept a proper detailed record of the organization's daily activities which increased overall productivity by 20%.

HR Administrator (Hybrid)

Jul 2022 – June 2023

*Benne Confectionery LLC*

**Key Role Responsibilities | Achievement Highlights**

- ✓ Collaborated with an outsourcing human resource company to discuss new ways to recruit top talent.
- ✓ Liaised between multiple business divisions to improve communications, which increased workplace productivity by 60%.
- ✓ Championed new hire letters, employee contracts and corporate policies resulting in an increase in efficiency by 40%.
- ✓ Successfully managed benefits enrollment by answering questions and aiding employees with login details, which reduced complaints by 15%.
- ✓ Streamlined HR efficiencies, coordinated new hire orientations and provided onboarding and training for 15+ new employees.
- ✓ Carefully and intelligently maintained proper records of expenses and produced a monthly analysis of the business which increased profitability by 15%.

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**Recruitment Consultant****Oct 2022 – Dec 2022***LoNMG Executive Search and Consulting LLC***Key Role Responsibilities | Achievement Highlights**

- ✓ Served as subject-matter expert (SME) on recruiting top talent.
- ✓ Developed and maintained courteous and effective working relationships with team members, which increased work productivity by 5%.
- ✓ Collaborated with team members to achieve and meet target results.
- ✓ Sourced candidates for C-Level positions and other vacancies which increased the dependency and reliability of the company.
- ✓ Contributed to the development, review and maintenance of human resource policies, practices and procedures.

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**Sales Executive | Data Entry Officer****Apr 2022 – Jun 2022***Ind eSmart International***Key Role Responsibilities | Achievement Highlights**

- ✓ Analyzed past sales data and team performance and developed realistic sales goals.
- ✓ Increased revenue by implementing effective sales strategies in the sales cycle process from prospecting leads through close.
- ✓ Maintained detailed records of sales progress, inventories and marketing success to better align goals with company priorities.
- ✓ Added documents to file records and created new records to support filing needs.
- ✓ Corrected data entry errors to prevent duplication or data degradation.
- ✓ Accurately handled data entry of 20+ companies into Microsoft Excel.

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**Data Entry Clerk | Admin Assistant****Apr 2016 – Apr 2017***Nigerian Air Force Base***Key Role Responsibilities | Achievement Highlights**

- ✓ Enhanced the Unit's productivity and efficiency by 30%.
- ✓ Conducted a session where I educated military personnel on the use of DropBox for storing and preserving files.
- ✓ Correspondence Management: provided the Unit with signals and memos.
- ✓ Compiled the Unit's quarterly reports, which increased communication and workplace productivity by 15%.
- ✓ Maintained and updated the Unit's personnel database.

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**EDUCATION/CERTIFICATIONS****B.Sc. Business Administration and Management | University of Maiduguri, Nigeria** **2015**

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**TRAINING/CERTIFICATIONS**

CHRM (Edoxi Institute)	2024
Data Analysis (Edoxi Institute)	2024
Certificate in Human Resources Management (KHDA Attested)	2022
Certificate in Data Analysis With Microsoft Excel	2021

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**REFERENCE***Available on Request*