



Karim Abdo

Sales Associate & Customer service

ABOUT

First of all as a sales executive I believe it's talent of persuasion customers and provide them with all details about produces aside of highest class of customer service with building up a customer satisfaction, reaching target become essential applicable

PERSONAL SKILLS

- Team work mentality.
- Ability to deliver assignments with desire and effective results.
- Maintain great problem-solving techniques.
- Strong communication and presentation skills.
- Fast Learner & active listener

LANGUAGES

Arabic (mother tongue)
English (upper intermediate)

COMPUTER SKILL

Microsoft Office. Windows
Peach Tree Accounting Application

PERSONAL INFO

DOB:- 20/04/1993
Marital status: - single
Nationality: - Egyptian
Address - Al Barsha - Dubai

Visit Visa

CONTACT

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WORK EXPERIENCE

Sales & customer service

Quality rent car - Oman | 01/2021- 8/2021

- ♦ Customer service & follow up

Up sale for car rental

Tracking sales record and handle customers complaint

Track car maintenance recorded to keep condition healthy

Managing large amount of inbound & outbound calls in a timely manner

Following call center "scripts "

Identifying customer need and clarify information

Building relationships with new customers and distributors Maintaining good business relationships

Sales associate

GLO - EGYPT | 8/2018 - 12/2020

Customer service & follow up

Tracking sales record and set daily target

Educate customers about our products (Vape)

Building rapport with a customer and subsequently closing the deal Meeting and greeting customers and making them feel welcome Demonstrating products to customers

EDUCATION

Bachelor Degree of Commerce , Ain Shams
University - 2020