



PROFILE

I'm seeking a challenging position where I can contribute significantly to the growth of company.

I've worked multiple jobs and proficient in English and Hindi, can make Sales, generate leads and improve workplace culture. I've always had multiple responsibilities in my short career which has led me to develop an all-around personality and improved my work ethics.

CONTACT

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CORE COMPETENCIES

Sales and lead generation plus follow ups after Pitch meeting.
Excellent **Cold Calling** pitches and **ability to close sale on call.**
Leadsquare and SQL lead management.
Closing a Sale
Working under pressure and with **Clients and Senior Management**
Having diverse experience in engineering and Business development.

CERTIFICATES

- * Course completed in Financial crime and sanctions (middle east) ,Oman insurance company
- *International Conference on Research and innovation in Engineering
- *ICT Technology Trends & Skill Development

SAMEER KHAN

EDUCATION

B. Tech Mechanical Engineering from APK Technical University
2014 - 2018
Passed with honors and in first class category

WORK EXPERIENCE

Oman Insurance Company, Sharjah branch, UAE (Insurance & Life savings Consultant)

November 2021 - Currently working
Identified potential clients with self generated leads.
Prepared complete and accurate applications with underwriting acceptability for insurance carriers.
Dealing with all kinds of insurance (life insurance, motor insurance, general insurance)and for life savings plans in equity funds,money market, bonds for Global markets.

Pride Group Dubai UAE [Relationship Officer]

Jan 2021–September 2021
Lead generation, Cold Calling, Closing Sales on Credit Cards, Loans, and Investment

BYJU's New Delhi India [Business Development Executive]

Feb 2019 - Nov 2020
Counselling Customers about product, follow-ups after pitching product and closing sales afterwards feedback.

Petromat Ajman UAE [Graduate Engineer Trainee]

Jun 2018–Jan 2019
Worked in Sales and Marketing dept as intern and gained experience.

SKILLS



