



Genevi T. Yabo

SALES PROMOTER

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🌐 @reallygreatsite

CAREER OBJECTIVE

To succeed in an environment of growth and excellence and earn a job which provides me job satisfaction and self-development and help me achieve personal as well as organizational goals.

SKILLS

- Able to work under pressure with minimal supervision
- Ability to concentrate on a task over a period of time without being distracted
- Excellent interpersonal and communication skills, able to provide high level of customer service, hardworking, honest and responsible
- Flexible, attention to detail and ability to learn quickly
- Self-motivated and self-reliant individual
- An optimist, passionate for work, efficient in handling time management and multi-tasking
- Sales-oriented
- Have extensive negotiation skills to deal with different kinds of customers

ACCOMPLISHMENTS

MULTIPLEX INTERNATIONAL LLC.

Swiss Image Switzerland Skincare

Awarded as Best Sales in 2017

MULTIPLEX INTERNATIONAL LLC.

Swiss Image Switzerland Skin care

Awarded as Best Sales in 2018

EDUCATION HISTORY

BS Accountancy

Bukidnon State University

S.Y 2009 - 2011

Computer Science

Informatics Computer Institute

Cagayan de Oro City

S.Y 2006 - 2007

Secondary School

High School Roman Villalon

Memorial College, Foundation Inc.

Kibawe City

S.Y 2002 -2006

WORK EXPERIENCE



MULTIPLEX INTERNATIONAL INC.
BATUTA MALL AND MALL OF EMIRATES
DUBAI. UAE

■ **Wet & Wild and Flor Mar Cosmetics**

2016 – 2017

■ **BEAUTY ADVISOR SWISS IMAGE PRODUCT FROM SWITZERLAND**

2017 - 2019

■ **SALES PROMOTER -CORINE DE FARME PRODUCT MIX ITEMS FOR BABY AND FOR ADULT -IN ALL PERFUMES MEN AND WOMEN**

2019 - 2020

- **GENERAL SALES PROMOTER ASSISTANT**
 - **Hask Shampoo**
 - **Dr. Teals**
 - **Bio**
 - **OHSO Heavenly**
 - **Bioxin Shampoo**
 - **Bioblas Shampoo**
 - **Camel Soap**
 - **Yardley**
 - **Cottage**
 - **Corine de Farme**
 - **Xclusive**
 - **Elegant Touch**
 - **Qvs**
 - **Petite Maison**
 - **KN95 Mask**
 - **T-zone**
 - **Swiss Image**

Duties and Responsibilities:

- Approaching every customers and introducing them the product that has been assigned
- Demonstrate and explain further the product in order to persuade the customer to purchase the product
- Provide product SAMPLES, TESTERS, to customers and explain the benefit of it
- Sell the products being promoted and keep a record of sales for daily reporting
- Report every details of the competitors such as samples given, new product launch and discounts
- Report all products that are out of stock and needed to the store
- Always have a positive attitude when dealing with the customers
- Have to be polite, well groomed and approachable at all times

WORK EXPERIENCE



OREGANO ITALIAN RESTAURANT
JEBEL ALI, DUBAI, UNITED ARAB EMIRATES

■ WAITRESS/CASHIER

August 2014 - September 2016

Duties and Responsibilities:

- Greets guests and presents them with the menu.
- Informs guests about the special items for the day and menu changes if any.
- Suggest food and beverages to the guest and also try to upsell.
- Take food and beverage orders from the guest on the order taking pads or on the handheld Point of sale (POS) system.
- Obtaining revenues, issuing receipts, accepting payments, returning the change.
- Performing basic cleaning tasks as needed or directed by supervisor.
- Filling in for absent staff as needed
- Punch the order on the POS machine and make sure to enter the special requirements made by the guest while ordering the food. E.g.: No Garlic, less spicy etc., without egg etc.
- Communicate to the guest and provide assistance with their queries.

PERSONAL DATA

Citizenship : *Filipino*
Religion : *Roman Catholic*
Language : *English, Tagalog*
Visa Status : *Freelance visa*

This is to certify that the above information is true and correct to the best of my ability.

Genevi T. Yabo