

# SOURAV KULAL

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## **CARRER OJECTIVES:**

To contribute in an organization with constant learning where my skills & education potentially matches with the growth of the organization and upgrade my knowledge constantly to strengthen my profile.

## **WORK EXPERIENCE:**

Worked as **Financial Advisor & Sales Executive** in **Bajaj & KTM, Showroom, Nasik** since **June 2016 to Nov 2017**.

### ROLE AND RESPONSIBILITIES

- Demonstrating / presenting new vehicles and helping customers with plan of short-term or long-term financial goals.
- Maintaining accurate records in finance.
- Negotiating contracts and packages with customer as per customer financial requirements.
- Contacting customers regularly with new deals & offer.
- Aiming to achieve monthly and annual targets.

## **ACADEMIC PROJECTS:**

- Final year (BCOM) Project on  
    **“To study the success story of an entrepreneur w.r.t. Royal Leaf”**
- Final year (MBA) Project on  
    **“Analysis and Interpretation of financial statement of Larsen & Tubro Finance Through ratio analysis”**

**EDUCATION QUALIFICATION:**

<b>Examination</b>	<b>Year of Passing</b>	<b>Institute/College</b>	<b>Board/University</b>	<b>Percentage/ SGPA</b>
<b>MBA (Finance &amp; Marketing)</b>	2021	Brahama Valley Institute of Management	Savitribai Phule Pune University	<b>Appeared</b>
<b>B. Com</b>	2019	B.Y.K College	Savitribai Phule Pune University	<b>62.5%</b>
<b>HSC</b>	2016	Shree Rama Vidyakendra, Kalladka	Karnataka Board	<b>71%</b>
<b>SSC</b>	2014	Swami Vivekanand Vidyalaya	Maharashtra State Board	<b>68%</b>

**PERSONAL DETAILS:**

- Nationality: Indian
- Date of Birth: 19.2.1998
- Passport no.: S4603406 (Expiry:19.07.2028)
- Hobbies: Kabaddi, Mountain Trekking, Cooking.
- Languages Spoken: English, Hindi, Marathi, Kannada & Tulu.
- Visa Status: Visit Visa (Expiry 28.05.2022)

**MY STATEMENT OF BELIEF:**

Seeking new challenges in Private Sector, which effectively utilizes my potential capabilities to be able to give the best of my performance for the organization that I work for.

**Place: Dubai – UAE**

**Date:**

**SOURAV KULAL**