



MOHAMMED RISIN HAMEED T

CONTACT

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SKILLS

- Brand awareness
- Trend forecasting
- Time management
- Customer assistance
- Expert communicator
- Inspiring team leadership
- Training and development
- H&S policy implementation
- Problem solving and decisive
- Good interaction and team spirit

LANGUAGES

Malayalam: Native language

English: C2

Master or proficient

Hindi: C1

Advanced

COMPUTER SKILLS

- TALLY
- MS OFFICE
- WEB DESIGNING
- INTERNET APPLICATION

HOBBIES AND INTERESTS

- Travelling
- Gardening
- Playing Football

PERSONAL INFORMATION

Gender : Male
Nationality : Indian
Marital Status : Single
Visa Status : Visiting Visa
Date of Birth : 04/06/1998

PROFESSIONAL SUMMARY

Seeking for challenging position and religiously ready to work under extreme pressure to enhance my skills and ability along with any organization I enroll within, for the betterment of the company and my personal growth. A experienced Sales Assistant with expertise in store opening and closing procedures, money handling and merchandising. Manage all tasks with efficiency and accuracy. Proficient in monitoring security and serving diverse customer needs.

WORK EXPERIENCE

Travel Consultant 04/2019 - 08/2021
Travel 360 - Kerala, India

- Coordinate transportation, accommodation and itineraries for domestic and international trips for client based on clients needs, budget and expectations.
- Responded immediately to clients questions, issues, and complaints and found effective solutions when required.
- Used promotional techniques to sell tour packages, exceeding monthly sales targets.
- Facilitated smooth and safe trips for clients by providing relevant information, brochures and publications.
- Processed payments and established payment plans on behalf of customers, offering multiple payment methods to maximize sales.
- Explained benefits of purchasing travel insurance with clients and ensuring complete understanding.

Sales and Marketing Assistant 11/2016 - 12/2018
Malik Group of Company - Kannur , India

- Promotion and selling the products.
- Achieving the monthly targets.
- Conducting activities and special promotions.
- Deals with customer's feedback, enquiries and refund.
- Identified customer needs by managing market research activities, including customer surveys and focus groups.
- Planned and executed internal and external events.
- Tracked schedules, expenses and communication between project stakeholders.
- Enabled smooth running of trade shows and exhibitions by assisting in planning and logistics.
- Facilitated strategic decision-making by conducting competitive analysis, monitoring price and position of offering versus competitors.

ACADEMIC QUALIFICATIONS

Master of Commerce - major in Finance, 2021
Jamia Hamdard University – New Delhi, India

Bachelor of Commerce - major in Computer Application, 2019
Jamia Hamdard University – New Delhi, India

PLUS TWO: COMMERCE, 2016
St. Michael Anglo-Indian Higher Secondary School – Kerala, India

SSLC, 2014
St. Michael Anglo-Indian Higher Secondary School – Kerala, India

CERTIFICATIONS

- **NEBOSH**
- **IOSH**
- **FIRE SAFETY**
- **MEDIC FIRST AID**

DECLARATION

I hearby declare that the details furnished above are true to the best of my knowledge and belief.