

Laeba Shaukat

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Corporate Finance | Investment Banking (M&A) | External Auditor | Healthcare | Construction, Real estate | Manufacturing, Oil & Gas | Information Technology, Banking Sector | Power | Development Financial Institution



Skilled and certified finance professional having over 6 years of experience in multiple sectors and having expertise in the fields of Corporate Finance, External Audit, Business Planning & Forecasting, Accounting, Treasury Management, Project Financing, Financial Modelling, Financial Planning & Analysis (FP&A), Mergers & Acquisitions (M&A), Due Diligence, CAPEX and OPEX planning and Business Analysis. Successful to have achieved the business integration through functional and technical analysis. Multilingual and strong proponent of continuous professional improvement through courses and certifications.

CORE COMPETENCIES AND ACHIEVEMENTS:

- **Islamic Financing Arrangement:** Evaluation of Murabaha Financing Agreement with International Finance Corporation (IFC). Evaluation of Running Musharka Agreements with various banks.
- **Obtained approval from State Bank of Pakistan:** Helped in obtaining approval from SBP for investment abroad in Tanzania under Murabaha Facility Arrangement with the IFC.
- **Hospital Supply Chain Management System:** Implementation and Integration of Hospital Supply Chain Management and its deployment at hospital.
- **Corporate Advisory:** Advised M&A transactions in the European region involving the TMT sector after identifying the cross-selling synergies.
- **Multilingual.** Having fluent command of English and Urdu.
- **Keen Attention to Detail.** Accurate, reliable, and diligent. Always completed projects, tasks, and assignments within budgets and schedules.
- **BI:** Timely learned and developed a platform for a project for business analytics with the help of MICROSOFT POWER BI.
- **Advanced knowledge and practical skills:** IFRS updates, amendments, and transitions (especially IFRS 9, 15, and 16).
- **Accounting and financial reporting:** Prepared and analyzed management accounts applied new standards.
- **Financial Modeling:** Built a comprehensive financial model including the forecast for the entire year taking into consideration the business plan and objectives of the organization.
- **Financial and accounting management:** Result-oriented and proactive accounting professional with diverse experience in financial and accounting management.
- **Audit Approach and Strategy:** Hands-on experience in developing distinct and tailored audit approach and strategy that fits the needs of clients.
- **Communication and Multitasking:** Effectively communicate directions and ability to handle multiple assignments under pressure and meet assigned deadlines. First-rate verbal and written communication abilities.
- **International Financial Reporting Standards:** Good knowledge of IFRS and accounting procedures.
- **Auditing:** Good knowledge of ISAs, ISREs, ISAEs
- **Corporate Taxation:** Income Tax Ordinance 2001, Sales Tax Act, Provincial Sales Tax and Rules, Federal Excise Act, 2005.
- **Corporate Laws:** Companies Act, 2017, PSX Listing Regulations and Other corporate laws, Rules, and Regulations.
- Detail-oriented, self-motivated, easy-going, and hard-working individual.

PROFESSIONAL SKILLS:

- Proficient in using customary KPMG audit software (including eAudit, idea, etc.)
- Hands-on experience in Financial Analysis, Corporate Financing, Audit, Treasury Management, Financial Modeling, Business Analysis, Budgeting, OPEX & CAPEX Planning, Variance Analysis, Financial Planning & Forecasting (FP&A), Risk Management, Project Feasibility, Mergers and Acquisitions, and Import/Export.
- Proficient with MS Office Excel, PowerPoint, Word, Oracle R12, SAP, and Quick Books Online.

PROFESSIONAL EXPERIENCE:

Shifa International Hospitals Limited | Islamabad, Pakistan

Financial Analyst (Assistant Manager)

December 2021 – to Date

- Direct correspondences with the International Finance Corporation (IFC) personnel in respect of the Murabaha Facility Arrangement,
- Coordination with external consultants for implementation of shared services model across the group,
- Launch of Fund Arrangement Drive for a Foundation c/o Shifa International Hospitals Limited,
- Preparation of financial and business models to support planning and investments, compliance management of equity and debt covenants,
- Coordinating with HBL and RIA Barker Gillet for the arrangement of debt financing for subsidiaries companies
- Preparation of Risk Profile for the Accounts and Finance Department,
- Preparation of 10 years' financial projections of the Company, Projections for credit rating purposes,
- Devising suitable governance structure under shared services model,
- Preparation of Corporate Investors' Brief in accordance with the PSX regulations,
- Prepare and present financial and business models to support planning and investments,
- Preparation of debt and equity financing agreements,
- Compliance management of equity and debt covenants, direct correspondence with Investors and regulators including IFC and SBP,
- Due diligence of investors,
- Restructuring of debt arrangements,
- Preparation of Group Shared Services Agreement, Planning, budgeting, and monitoring of subsidiaries,
- Portfolio management of short-term investments,
- Compliance with financial reporting standards, foreign applicable regulations, corporate and taxation laws.

DANESCOR Limited | Islamabad, Pakistan

Associate & Team Lead– Investment Banking: (Offshore Resource)

December 2020 - to November 2021

- Responsible for company profiling.
- Identified, facilitated, and executed M&A transactions for clients (TMT Sector) along with capital raising assignments/ project management.
- Researched industry sectors (Educational Technology) and analyzed various companies for the potential of M&A activity.
- Developed marketing material, financial models, and presentations and performed due diligence on behalf of clients.

KPMG Taseer Hadi & Co. | Islamabad, Pakistan

Senior Associate - Audit and Assurance (PAK)

December 2015 – May 2020

KPMG Lower Gulf | Dubai, UAE

Supervisor - Audit and Assurance: (SA-1)

January 2019 – April 2019

- Developing and implementing an audit plan based on a preliminary understanding of an entity, assessing business and related audit risks and defining the extent of planned audit procedures,
- Financial reporting in compliance with international standards and local laws,
- Responsible for all phases of component and group audits, executed annual audit plan and processed audits, evaluated audit working papers and audit methodology, actively engaged a team understands the client's requirements,
- Evaluating internal controls, identifying control deficiencies & suggesting appropriate recommendations to management compliance with code of corporate governance,
- Ability to work under tight schedules and meet the deadline on given assignments,
- Timely review and finalization of deliverables in accordance with the requirements of the engagement,
- Provide coaching and training to junior staff through sharing experience and knowledge whilst ensuring to contribute towards effective teamwork,
- Develop management reports and present those reports to those charged with governance so they understand the most significant risks.

- The most significant clients that have contributed to my professional growth include the following:

UAE:

Construction:

ABB Group -Dubai and Abu Dhabi
Orascom Construction- PLC Dubai and Abu Dhabi

Services:

EFS Facilities Services- Dubai and Abu Dhabi

Pakistan:

Construction

Frontier Works Organization
SCORE – FWO

Real Estate

Askari Welfare Trust (HO and Real Estate)

Manufacturing

Biafo Industries Limited (listed)

Oil and Gas

Rally Oil & Energy
Askari Fuels

Software Development

ABS Labs

Banking Sector

MCB Limited
Pak China Investment Company Limited

Education Sector / Society

International School of Islamabad Society

Power

Foundation Power Co. Dharki Limited

Others

Askari General Insurance Company
Overseas Pakistani Foundation
Pakistan Stone Development Company

PROJECTS:

- **Shifa National Hospital Faisalabad** – Project Cost, Feasibility, Costing, Financing, Due Diligence, 10-year Projections and Business Plan **2022**
- **Shifa Care Private Limited** – Identification of processes for business integration, Project Cost, 10-year Projections, Financing, and Business Plan **2022**
- **Shifa International DWC LLC**- 10-Year Projections, UAE Income Tax implications and Business Plan **2022**
- **Shifa Medical Centre Islamabad**- Project Cost, Feasibility, Costing, Financing, Due Diligence & Business Model **2022**
- **Ed-Tech Report**- Researched, write up and Published M&A Activities in Europe and North America in Ed-Tech **2021**
- **Air Broadband**- Feasibility, Financing options, Financing & Business model **2021**
- **Bridge Fibre/Bridge Partners (M&A Sale Side Client) TMT Sector, MSP** **2021**
- **Brightcloud (M&A Sale Side Client) TMT Sector, Telecommunication** **2021**
- **Method IT (M&A Buy Side Client) TMT Sector, MSP** **2021**

TRAINING:

- eAudit advanced & basic training,
- KPMG Audit Manual (KAM) & Global Working Papers (GWP) introductory training
- Risk Management training
- International Financial Reporting Standards basic and advanced training
- Ethics & Independence training,
- Anti-bribery and data privacy training
- Presentation & communication skills Course-I
- Presentation & communication skills Course-II
- Data Analytics and IDEA training
- Advance training in MS Excel and MS Words

PROFESSIONAL EDUCATION & CERTIFICATES:

- Chartered Accountant (CA-1 paper left), Institute of Chartered Accountant of Pakistan **2022**
- Introduction to Corporate Finance (Corporate Finance Institute) **2022**
- Professional Accounting Affiliate (PAA), Institute of Chartered Accountant of Pakistan **2021**
- Bachelor of Commerce, (CGPA 3.93), Riphah International University of Islamabad **2015**
- Intermediate (F.Sc), (87%), Federal Board of Intermediate and Secondary Education, Islamabad **2013**
- Secondary School Certificate, (93%), Federal Board of Intermediate and Secondary Education, Islamabad **2011**