



RAPHAEL SHARMA

OVERVIEW

I have recently graduated from a field of social sciences. I am eager to learn, develop and assimilate my skills from potential opportunities in any given work environment.

I would be open to joining a broad range of industries and organizational departments including fields allied to Management, Human Resources and Marketing amongst others. Hence, I am actively seeking an internship or full-time position. Looking forward to being contacted on a potential employment opportunity.

CONTACT

PHONE:
+971 50 7653268

EMAIL:
Raphael.Sharma96@gmail.com

EDUCATION

Amity University, Dubai

2016 - 2019

B.A (hons) Applied Psychology
CGPA 8.1/10

Manipal University, Dubai

2014 - 2015

International Foundation Program

St. Mary's School, Dubai

2002 - 2013

GCSE's include core and commerce related subjects such as Mathematics, English, Accountancy, Economics and Business Studies amongst others

INTERNSHIPS/WORK EXPERIENCE

4SiGHT Research Analytics- Assistant Qualitative Researcher *November 2019*

My role involved actively assisting researchers in collecting data on consumers and competitors from the international marketplace whilst consolidating information into actionable items, reports and presentations. I have also assisted with designing surveys and helped interpret data from marketing hypothesis in order to make recommendations to respective clients such as Unilever, Coca Cola and Philip Morgan International.

Artificial Intelligence Everything Summit- HOSTEX Event Group *April 2019*

Assisting Directors and Employees of companies such as Microsoft, Google and Hewlett Packard prior to their speech (Inaugurated by HH Sheikh Hamdan Bin Mohammed Al Maktoum)

Synergy Marketing Consultancy (Projects) *February 2019*

Active involvement in small scale projects at Synergy marketing consultancy in Ajman. Responsibilities included assisting with Feedback Analysis and Surveys

More Ideas General Trading LLC (BYJU's) *January 2019*

Worked as a promoter in sale of E-learning services.

Ken-Ken book sale event at Amity University *September 2018*

Reached sales target by actively selling books of mathematics and various exam guides

PERSONAL DETAILS

Nationality- Indian

Date of Birth- 15th October 1996

Driving License- UAE License

Current Visa Status- Resident

INTERESTS/HOBBIES

Sports- Football and Badminton

Photography

Travelling Music

Theatre and Dramatics

LANGUAGES

English- Proficient and Fluent

Hindi- Fluent

French- Beginner

Arabic- Beginner

Sharaf DG-Gitex Shopper

April 2017

Promoted consumer electronics to potential customers and achieved sales targets

VOLUNTEERSHIP

Run for rare disease

February 2018

Assisted participants with event information for the cause of Rare disease at Kite Beach, Dubai

Accessibility Expo Centre for special needs children

November 2017

Assisted children with physical disabilities with help of teachers, serving as a learning experience for an event at World Trade Centre, Dubai

Community Service at St. Mary's School

May 2013

School office administrative duties such as sending and receiving documents for people associated with the school as well as performed administrative duties (3 months duration)

CERTIFICATIONS

Certification of Appreciation and Participation during the Expo for Children with Special Needs at World Trade Center – *November 2017*

1st Position in competition for Theatre and Dramatics at Jashn Festival DIAC, Dubai – *March 2017*

3rd Position in the poster competition for environment conservation in Amity University, Dubai – *December 2016*

Digital Photography and Postproduction at St. Paul's institute, Bandra, Mumbai – *August 2015*

Advanced MS Excel program in Manipal University, Dubai – *April 2015*

COMPUTING SKILLS

- MS Office (Word, Excel, PowerPoint)
- Advanced Excel course certification
- SPSS (statistical package for social sciences)