



Walid Nada

- Ambitious , Seeking a Position Where I Can Release My Ideas and Maximize My Vision Into Actions .
- Qualified and Have a Long Experience In Business Improving , Customer Needs , Sales And Marketing Field .

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Email: walid_nada2000@yahoo.com

Address: Dubai , Al Barsha Heights , UAE

Experience

March 2019 - Present

Customer Relation Executive

Alfuttaim Automotive (Toyota \ Lexus) Dubai , UAE

Special Services Campaigns Agent , Handling Outbound and Inbound Calls on Daily After Sales Basis (English \ Arabic) and Ensuring Customers Satisfactions Results .
Handling All Received Inquiries ,Sales Leads , Complaints and Following Up With Customers In a Good Manner To Guarantee A High Quality Service .

September 2015 - February 2019

Sales&marketing Supervisor , Products Designer

NADA Trading&Distributing (Own Business) Gharbya , Egypt

Manage the Business To Maximize Revenue , Improve Performance through Market Needs , Customer Satisfaction , Manufacturing and Pricing Policy .

August 2014 - July 2015

Sales Rep

Fedex Express Delta Region , Egypt

Promoting Offers And Company Services To Keep And Attract New \ Joined Customers

December 2009 - June 2014

- General Accountant - marketing Supervisor

Beach Tours Company (General Tourism). Alexandria - Gharbya , Egypt

- Working as a General Accountant ,
Responsible For Managing Financial Transactions

- Working as a Marketing Supervisor ,
Improving Services Categories And Service Quality

January 2009 - November 2009

Corporation Sales Agent

Etisalat Misr Dakahllya , Gharbya , UAE

Promoting Offers and Several Telecommunications Services .

July 2006 - December 2008

Junior Accountant

UniLiver Mashreq (Lipton), Delta Region , Egypt

Managing Financial Transactions , Daily Accounting Reports , Cash , Income , Expenses and etc .

Education

2005

Bachelors Of Commerce \ Grade Good

Tanta University Egypt

Studying Accounting , Trading , Economics ,Selling and Marketing

Languages

arabic: Mother Tongue
English: Excellent Speaking
And Writing
French Fair
:

Skills

good Relations With
Others , Reading ,
Writing Articles and
Poems , Sports ,
Music

Certifications & Courses

- Authorized Financial Accounting Diploma (2006) .
- ICDL (Microsoft Office Package , Access , Excel Sheets , Word , Internet , Information Technology , Software and Programming Basis . (2006)
- Sales and Marketing Course (Individual Studies 2008) .
- Management and Business Solutions Course (individual Studies 2010)

Software Applications

- Customer Relationship Management System (CRM).
- SAP IS Auto System
- Fastrack (Sales System)
- Connect (Sales System)