



**Ahmed Youssef**

**AbdelHamid**

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## CONTACT

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**Address:** Al Barsha Dubai, UAE

**Phone:** +971545633575

**Email:** [Otaifyahmed93@gmail.com](mailto:Otaifyahmed93@gmail.com)

## SKILLS

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- Sales skills techniques
- Self-motivated
- Well organized
- Attention to details
- Target driven
- Outstanding customer service
- Stress handler
- Strong decision maker
- Complex problem solver
- Creative thinking
- Perfect at accounting

## SOFTWARE

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- MS Office
- PowerPoint
- Outlook

## Languages

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- Arabic  
Speaking: Native  
Reading: Native  
Writing: Native

## PROFESSIONAL SUMMARY

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A sales executive that can manage the work fast with efficiency and effectiveness, can lead a group of people and work on teams, communicates well with others and has a multiple characteristics of a professional accountant too. has computer skills and can work under stress.

## WORK HISTORY

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**Sales Executive** from 03/2018 and still working  
**Trivision at the Dubai mall – Dubai, UAE**

- -Greet and direct customers.
- -Provide accurate information (e.g. product features, pricing and after-sales services).
- -Answer customers' questions about specific products/service.
- -Conduct price and feature comparisons to facilitate purchasing.
- -Ensure racks are fully stocked.
- -Manage returns of merchandise.
- -Coordinate with the Retail sales Representatives team to provide excellent customer service (especially during peak times).
- -inform customers about discounts and special offers.
- -stay up-to-date with new products/services.

**Sales Executive** from 08/2016 to 12/2017  
**Fred Perry – Cairo, Egypt**

- -Displaying items.
- -Serving customers.
- -Dealing with any queries or complaints.
- -Advising customers on their purchases.
- -Ordering, managing and taking out stock.
- -Helping with promotions.
- -Overseeing deliveries.

- English
- Speaking: Fluent  
Reading: Fluent  
Writing: Excellent

## HOBBIES

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- Gym
- Reading
- Internet
- Swimming
- Football

## Courses

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- PEACH.THREE
- QUICKBOOKS
- COMMERCIAL EXCEL

**Receptionist** from 07/2015 to 07/2016

**Helnan Palestine Hotel**- Alexandria, Egypt

- -Welcome and greet guests.
- -Answer and direct incoming calls.
- -Inform guests of hotel rates and services.
- -Make and confirm reservations for guests.
- -Ensure proper room allocation.
- -Register relevant guest information.
- -issue room keys and direct guests to their rooms.

**Customer service**

**Vodafone**- Alexandria, Egypt

from 07/2013 to 05/2015

- -I deal with customers.
- - I handle all customer problems.
- Good behavior with the angry customer.

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## EDUCATION

**Bachelor of Commerce. 06/2015-2016**

**Alexandria University** – Alexandria. Egypt

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## PERSONAL DETAILS

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- -Date of Birth 7<sup>th</sup>, April 1993.
  - -Passport no: A21567447
  - Visa Status : Resident visa
  - Grand : Male
  - Nationality : Egyptian
  - Notice Period : Join Immediately
  - <http://linkedin.com/in/ahmed-youssef-bba684144>
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